THE Publishers' Weekly

The American Book Trade Journal

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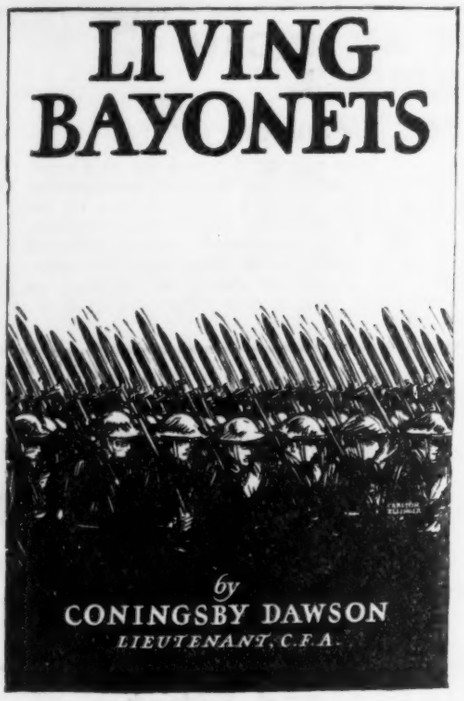


PUBLISHED TODAY

Two Large Printings Required Before Publication

LIVING BAYONETS

A Record of the Last Push

By LIEUT. CONINGSBY DAWSON

Author of "Carry On," "Out to Win," "The Glory of the Trenches," etc.

Cloth, $1.25 net.

This volume, which takes up Lieut. Dawson's story at the point where "Carry On" laid it down, tells for the first time the story of what the advent of the Americans on the Western Front meant to the French *poilu* and British "Tommy." Lieut. Dawson's biggest book—the most complete, burning and prophetic utterance which has been produced by the Judgment Day which has now ended.

To Be Published February 28th

The Epic of the Poilu

THE "CHARMED AMERICAN"

A Story of the Iron Division of France

By GEORGES LEWYS

Frontispiece. Cloth, $1.50 net

This book recounts the experiences of a Franco-American soldier who fought with the famous Iron Division of France for thirty-two months and is the sole survivor of his original company. It is the most forceful and vivid book on the Great War yet published.

A New Canadian Humorist

THE RED COW

AND HER FRIENDS

By PETER McARTHUR

Author of "In Pastures Green," etc.

With Decorative Illustrations. Cloth, $1.50 net

Mr. McArthur has made himself famous through the length and breadth of Canada by telling people in a humorous-serious strain of the simple charms of rural life. This is the theme of "The Red Cow," which will appeal to all lovers of farm and country life.

JOHN LANE COMPANY -:- *Publishers* -:- NEW YORK

FEBRUARY BORZOI BOOKS

THE DIARY OF A GERMAN SOLDIER

A Book of Historic Importance and Sensational Timely Appeal

By FELDWEBEL C.....

Late 88th Infantry, 21st Division, 18th Army Corps of the German Army

This sensational book is not just another "war book"—but the first of its kind to find its way to America. It tells the true unvarnished story of what a German first sergeant saw on the Western and Eastern fronts from August 1, 1914, until he was seriously wounded before Verdun. Unfit for further active service he was sent with a non-combatant battalion to the Danish border whence, sickened by what he had seen of Prussian militarism, he escaped into Denmark. Some of the 29 chapters are:

In Champagne—The Devil's Hole—a veritable hell—night attacks—Eger made head of the battalion—his brutality.

In Galicia—Our first marches there—the lice—Mackensen—the Jews.

Radowa—Quarrel with an officer of Uhlans—Italy declares war—cooties—the Germans fire on the Austrians.

Our Return to France—Cowardice of Commanding Officer Lindwurm—the Bavarians butcher wounded and prisoners—we are disinfected. Price, $1.50. Published Feb. 14.

WASHINGTON The Man Who Made Us

By Percy MacKaye

By those who have read it this is regarded as the biggest and finest thing MacKaye has written. It is really a new life of our First President, cast in dramatic form, and it shows him as still the foremost American. Exceedingly timely and appropriate just now. Beautifully illustrated. $1.75 net. Published Jan. 25th.

THE AMERICAN LANGUAGE

By H. L. Mencken

There has been a great demand for this most important work which has been in preparation for a long time. It is a large octavo of almost 400 pages, and the first edition consisting of only 1500 numbered copies printed from type, is likely to be exhausted promptly. No first class bookshop should be without an adequate stock. $4.00 net. Publication date, March 1st.

WOMEN

Who wrote it?

Nobody seems to know.

The Chicago News reviewing a copy of the English edition said, "It is my own not particularly private opinion that the author is none other than Arnold Bennett" and called it "the most sensational book of the year."

You have not been shown this book. Order now. $1.25 net.

Published Feb. 14th.

WOMEN

WHY MEN LOVE THEM is but one of the chapters in WOMEN. A provoking little book that will be talked about—and talk will create sales. Men like the book; women don't. Why? Some other chapters are *The Women Are Splendid, Women In Love, Characteristics of Women.*

No traveller has shown you this book. We haven't your order. Please send it in. Price $1.25 net.

Published Feb. 14th.

WOMEN

CAESAR OR NOTHING

By Pio Baroja

A Spanish novel that will interest all readers of *The Four Horsemen*. No one who pretends to be familiar with modern Spanish fiction can overlook it. As one reader has written, "Baroja is one of those story tellers who belong to the great stock with Hardy and Meredith at their best. This is the most important translation that has come out of Spain in our time in the field of fiction, and it will be remembered as epochal."

$1.75 net. Published March 8th.

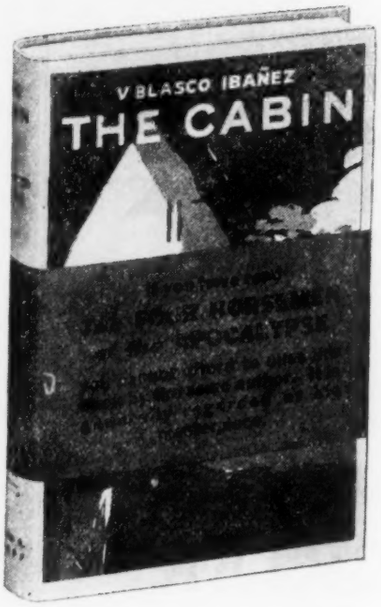
YVETTE and Other Stories *by de Maupassant*

There has been a steady demand for this volume ever since I allowed it to go out of print a year or two ago. It contains a novelette and ten of Maupassant's best stories, beautifully translated by *Mrs. John Galsworthy*, with a most interesting foreword by *Joseph Conrad*, which has not appeared anywhere else.

This is my first announcement to the trade of this new edition. Please order therefore at once as Maupassant is staple, and *Yvette* will always sell. $1.60 net. Published March 8th.

ALFRED A. KNOPF, 220 West 42nd Street, New York

An Important Special Offer



THE CABIN

By VICENTE BLASCO IBAÑEZ

Author of

THE FOUR HORSEMEN OF THE APOCALYPSE

is still generally regarded as his greatest work of art. That there is an existing demand for it is shown by the fact that my second edition, fully revised and printed from new plates was entirely sold in *advance of publication, February 15th.*

It has been necessary to increase the price of the third edition now being printed, from $1.50 to $1.75, but—*any order from any bookseller for 100 or more copies, or from any jobber for 250 or more copies received in my office not later than 5 P. M., March 3rd, will be billed at 90c. per copy net.*

At the same time—

I am making a good sized second edition of

THE SOLITARY HOUSE

By E. R. PUNSHON

This is a first rate mystery story—306 pages—bulk 1¼ inches, striking jacket in two colors—list $1.50 net.

On any order from any bookseller for 50 or 100 copies received in my office before 5 P. M., March 3rd, I will allow an extra discount of 5% and on any order from any jobber for 150 copies or more an extra 5% discount will also be allowed.

ALFRED A. KNOPF, 220 West 42nd Street, NEW YORK

ON MARCH TWENTY-NINTH

DAWN

a new novel by

ELEANOR H. PORTER

Author of "Just David"

SELLING ASSETS: I. *The Story*

Into countless thousands of homes the novels of Eleanor H. Porter have brought sunlight and gladness. Wherever the English language is spoken, men and women have come to recognize her supreme gift as an interpreter of the heart of childhood. As one woman wrote from a little mountain village in Kentucky, "More than anyone else, Mrs. Porter gives back to us the joy of knowing that this *is* a beautiful world."

In "Dawn" Mrs. Porter has struck a note that will vibrate to the depths of every reader's heart and created just such a character as her many admirers have been hoping for; a plucky boy hero who will take his place beside *David* and *Pollyanna* in the immortal gallery of Mrs. Porter's child portraits.

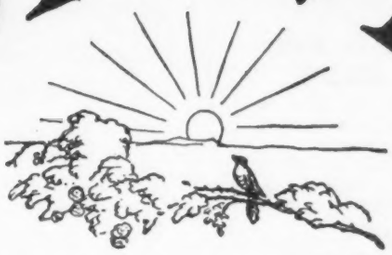
You are safe in recommending "Dawn" to Mrs. Porter's readers of every type and taste as the most exquisite story of mingled humor, pathos, and human interest since "*Just David.*"

Illustrated. $1.50 *net.*

HOUGHTON MIFFLIN CO.

WATCH FOR DAWN

DAWN



a new novel by

ELEANOR H. PORTER

Author of "Just David"

SELLING ASSETS: II. *Publicity*

Colored Jacket. The jacket of "Dawn" is the most successful we have ever had for a Porter book. It is a full color reproduction of a landscape pastel in which the artist has transfixed the whole spirit of Mrs. Porter's writings. Put this in your window and it will tell its own story of brightness, sunlight and joy.

Large Poster. This jacket picture, reproduced in full colors the size of the original pastel, promises to be one of the most beautiful posters we have ever had.

Mounted Poster. Extra copies of the jacket will be run off on cardboard and mounted with an easel so that they will stand upon counters.

Portrait Poster. There will also be a very attractive portrait poster of Mrs. Porter, reproduced from a new and charming photograph and handsomely printed with a drawn border that will give the effect of an elaborate frame.

Advertising. The advertising campaign for "Dawn" will be unusually elaborate—and, we believe, unusually successful. Proofs of the advertising will be sent in advance to all booksellers.

And most important of all, we have in "Dawn" a book that has the real Porter qualities and the real Porter characters; a book that every bookseller can sell as he sold "Just David."

BOSTON AND NEW YORK

THE YOUNG WOMAN CITIZEN

By MARY AUSTIN

The significance of the book is its insistence upon conscious preparation for citizenship as wide as the world itself.—*Boston Evening Transcript.*

". . . a lucid, illuminating and sincere discussion of citizenship. Mary Austin has done a real service to democracy in writing this volume."—*New York Sun.*

12mo. Cloth. Net $1.35. *Carriage Paid,* $1.50.

CHRIST IN THE POETRY OF TO-DAY

An Anthology from American Poets.

By MARTHA FOOTE CROW

A new and enlarged edition of this well known Anthology, to which has been added a section on "Christ and the World War."

"This is not a book only for so-called 'pious' people. Lovers of poetry will find here some of the most exquisite poems this generation has made."—*The Outlook.*

Net $2.00. *Carriage Paid* $2.15.

"CHEERO!"

By ANNIE MARION MacLEAN, Ph.D.

"Dr. MacLean has written a brave little book which shows her to be a humorist as well as a sociologist—and therefore a far better sociologist."—*Chicago Post.*

". . . . a book of courage comparable to Conningsby Dawson's 'Carry On.'"

—*Louisville Courier-Journal.*

Ill. by Weed.

Net $1.25. *Carriage Paid,* $1.35.

ICE-BREAKERS

Games and Stunts for Large and Small Groups.

By EDNA GEISTER.

A wealth of material for group recreation based upon the author's personal experience as Recreation Secretary for the War Work Council of the National Board of the Y. W. C. A.

Cloth. Net $1.00. *Carriage Paid,* $1.10.

PATRIOTISM AND THE CHRISTIAN LIFE

By WILFRID A. ROWELL.

Seven studies of the relation between modern patriotism and the Christian religion. "It is well worth knowing."—*Christian Advocate.*

Net $1.00. *Carriage Paid,* $1.10.

THE SUPREME GOSPEL

A Study of the Epistle to the Hebrews

By HUGH T. KERR, D.D.

"Dr. Kerr brings to his task the results of wide reading and clear thinking. Upon every chapter he lavishes rich learning and a wealth of earnestness."—*Christian Endeavor World.*

Cloth. Net $1.00. *Carriage Paid,* $1.10.

THINGS THAT CANNOT BE SHAKEN

By CHARLOTTE H. ADAMS

"An earnest essay, full of high endeavor and incentives to faith. The three chapters of this booklet cover the fundamental truths of the Christian religion."—*Christian Advocate.*

Net 60 cents. Carriage Paid, 70 cents.

HEALTH AND THE WOMAN MOVEMENT

By CLELIA DUAL MOSHER

". . . should be owned by every woman who meets the demand for woman-power in industry and other branches of war work."

—*New York Tribune.*

2nd Rev. Edn. *Net* 60c. *Carriage Paid,* 65c.

FELLOWSHIP PRAYERS

By SARAH TRUSLOW DICKINSON

". . . a sufficient variety and number of prayers to satisfy the most particular among praying people."—*Milwaukee Sentinel.*

Pocket size. Net 75c. *Carriage Paid* 80c.

MOBILIZING WOMAN-POWER

By HARRIOT STANTON BLATCH

Foreword by THEODORE ROOSEVELT

A discussion of woman's part in social, industrial and political life, with special reference to the needs of war and the great tasks of reconstruction that are just ahead. The late Theodore Roosevelt said in the foreword, "Mrs. Blatch has herself rendered a very real service by this appeal that women should serve and that men should let them serve."

Illustrated. Net $1.25. *Carriage Paid,* $1.40.

600 Lexington Ave. THE WOMANS PRESS New York City

Once Again!

Manufacturing conditions have delayed us in shipping a new title:

The MIRROR and The LAMP

by W. B. MAXWELL

· AUTHOR OF THE DEVIL'S GARDEN ·

AFTER his long silence, for he has been on the firing line in France—literally in "The Devils' Garden"—for four years. Mr. Maxwell's many admirers will be enthusiastic over this, his latest novel. 442 pages. Price, $1.75,

(Ready February 18th.)

——so we ask the trade who have this book to kindly withhold it from sale till February 18th.

THE BOBBS-MERRILL COMPANY

New York Indianapolis

MARCH 8th

is the publication date of

The Spring Announcement Number of The Publishers' Weekly

This number is the most essential issue of the first half of the year. It will contain an ***index to all the new books of the season,*** including forthcoming titles as far as the publishers can plan.

Publishers are requested to send at once to the Editorial department printed copies in duplicate of their announcements, with later titles added even if prices have not as yet been fixed.

As this special number will be in constant use for reference during the spring selling season, advertisements play an important part and increase its value to both the bookseller and the librarian.

The Publishers' Weekly

The Most Remarkable Book of the Year

The Twentieth Plane

A Psychic Revelation

Reported by Albert Durrant Watson

The revelations contained in this book are the most convincing and valuable of any among the remarkable psychological experiences of the last few years.

There is sound substance and good phrasing in the messages whoever the author may be. The medium used, Louis Benjamin, is not considered capable of such thought or such language and Dr. Albert Durrant Watson of Toronto, Canada, under whose supervision the sittings were held is beyond suspicion.

Dr. Watson is a Fellow of the Royal Astronomical Society of Canada, and President of the Association of Psychical Research of Canada.

The Book claims nothing—attempts to prove nothing—merely recounts what took place, and deserves the attention of that vast body of readers who in the last few months have shown such interest in the possibility of communicating with the dead.

The following examples are taken from the Book:

> "Land of the tricolor, the lily and French valor. I . . . see France rise from the phoenix-ashes of war to the strains of The Marsellaise, marching out of the mist of tears to light."
>
> Message of Victor Hugo, June 9, 1918.

Question put to Taine: What is the highest aim of the art of literature?

Answer: "The building to reality of the subject in hand. The writer gets through inspiration the skeleton of his theme. Now, if he is a great writer, he dove-tails together exactly those bricks of fact which the nature of truth requires to be perfectly clothed in, in order to express the inspiration as no other details could.

"I used to employ this method in my essays, for I was greatest as an essayist. I loved to start with short sentences which would catch the interest, then I would troop out some longer ones, then still longer ones, broken up into ranks of close formation, marching in regular order to the music of truth, as the bugles of inspiration blew notes of thought through the ether of my mind."

Is the answer merely mental telepathy or is this one more piece of evidence that the world is really on the brink of intercourse with outside intelligence?

Cloth 8vo. $2.00 net. To be published shortly

Publishers George W. Jacobs & Co. Philadelphia

Some last minute changes in our

Exceptionally Interesting Spring List—

THE CURIOUS REPUBLIC OF GONDOUR *by Samuel L. Clemens,* author of "Tom Sawyer," "Huckleberry Finn," etc., instead of being published at $1.60 net will be included in the well known and popular PENGUIN SERIES at $1.25 net. (April 20th)

These two additions are of unusual interest!

THE CONSCIENTIOUS OBJECTOR *by Major Walter Guest Kellogg.* In this book the Chairman of the Board of Inquiry for Conscientious Objectors presents his own observations of the Objector, together with a brief history of the subject and some recommendations as to future action in regard to this vital factor in our national well-being. An extremely important and timely book. $1.00 net (March 15th)

THE SWALLOW *by Ruth Dunbar.* A Novel Based Upon The Actual Experiences of one of the Two Sole Survivors of the Original Members of the Famous Lafayette Escadrille. We believe this delightful novel of adventure, suffering, heroism and love will prove one of the big surprises in Spring fiction. This inspiring message of faith and optimism makes it a memorable contribution to recent literature. A small part of the book appeared in the *Century Magazine.* $1.50 net (April 10th)

John Reed's **TEN DAYS THAT SHOOK THE WORLD** (384 pages, large 12mo. Profusely Illustrated) will be published on March 10th instead of February 15th or 25th as originally announced. $2.00 net

Upton Sinclair's greatest novel, **JIMMIE HIGGINS** (April 10th, $1.60 net) has been declared by those who have read the manuscript to be of such SENSATIONAL INTEREST—so much more human and interesting than anything Sinclair has ever written—*including* THE JUNGLE—that the first printing order has been increased from ten to twenty thousand copies.

TAKE NOTE

THE PRESTONS *by Mary Heaton Vorse* is now in its SIXTH EDITION. It is rapidly becoming a real best seller—ask the jobbers to confirm this statement. $1.75 net

MEN IN WAR *by Andreas Latzko,* since it has been released by the Post Office authorities, is again in great demand. $1.50 net

NEW MODERN LIBRARY TITLES TO BE ANNOUNCED NEXT WEEK

BONI & LIVERIGHT, 105 West 40th St., New York City

The Publishers' Weekly
FOUNDED BY F. LEYPOLDT

February 15, 1919

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Keeping Publication Dates

BOOKS are like news matter in one respect, and that is, in the importance of having an exact time set for "release" and the keeping carefully to that schedule.

Important news from Government bureaus and publicity organizations comes to the newspaper offices marked "For release February 15th," or even more specifically "For release February 17th P. M." Those who have the sending out of such matter know well the importance of giving all users a publication date, else delay caused by mails or by distance would give some unfair advantage and soon all papers would get out of the habit of using anything but wired information. The user, on his side, knows the importance of religiously observing the release date, else he may be cut off from further service from that source.

A specified publication date for a book has similar importance, but the value of observing such dates has not been as fully understood by both sides in the book-trade.

On the publisher's side, with a national advertising schedule to be planned, it is important that this publicity should be put out on dates that will find the books displayed in various cities. To make this sure the books must be shipped some days earlier to allow for delays. The failure of a manufacturing or shipping department to co-ordinate with the publicity and sales departments means the loss of many sales.

The usual methods of informing the retailer of the publication dates of books shipped in advance is to stamp the information in red ink on the bill, which thus passes to the attention of the store manager and to the receiving clerk. If the retailer carefully observes this date, all dealers will have displays out the same day and on time to fit in with the publisher's advertising. If a retailer is careless in the observance of the publishing date he can work an injustice to the more scrupulous competitors and start a city off into a scramble for precedence that will run up costs in special expressages and telegrams without bringing any more sales to any store. In aggravating cases of such tactics the publisher has ample means for protecting his other customers by simply dropping the recalcitrant one from the list of those who get advance shipments. But such ultimatums should not be at all necessary, as a clear understanding on both sides of the mutual advantages accruing from the observance of such dates will naturally make both sides anxious to carry out these preparations carefully.

Another School for Booksellers

THE beginning of regular instruction in bookselling at Boston as started last week may well come to mark an important step forward toward better bookselling in America. It means that another important center of book distribution is taking steps to confirm and improve the character of its stores and the ability of its salesmen.

In no place should a bookselling school find more fruitful soil. Boston has always maintained bookstores of national reputation catering not only to the city and its shopping radius but reaching, thru the large traveling public and summer colonies, a country-wide distribution.

The present method of learning bookselling is like the old method of studying for the law. The aspirant used to obtain the chance to read law and help out in the office of an established firm. This method produced great lawyers, as our American biographical records will show, and yet it is not now favored as a substitute for the law school training.

The bookselling profession is ready for the step ahead that law, teaching and other professions have long ago taken, to substitute systematic preparation for the apprentice system of haphazard training. The bookselling schools now starting will before long give way to special courses connected with our library schools and colleges, and those who put their enthusiasm and energy back of these experiments are to be the pioneers of the new day.

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The Library for American Studies in Italy

Recent world events have caused Italy and the United States to become greatly interested in one another. Aware of this interest and eager to increase it even more, a group of progressive Americans now in Italy have decided to form an association whose work it shall be to establish in Rome a library of the best books on America. In this way precise and accurate knowledge of the United States can readily be obtained in Italy.

The association is to be known as the "Library for American Studies in Italy." A board of trustees has already been chosen, made up of the American Ambassador to Italy ex officio, James Byrne of New York, and H. Nelson Gay of Boston and Rome. Until the arrangement for the permanent organization has been completed, the trustees are to acquire by purchase, gift or otherwise, books and other things useful for the Library.

Subscriptions may be paid to the Guaranty Trust Company of New York for the account of the Library for American Studies in Italy, while books may be sent to H. Nelson Gay, care of the Banca Italiana di Sconto, 20 Piazza di Spagna, Rome.

The men particularly interested in the project are Thomas Nelson Page, Col. Robert Perkins, Major James Byrne, Comm. H. Nelson Gay and Walter S. Cramp.

Correct Prices on the Wrappers

In adjusting the public's mind to pay the increased prices on books, it is important that no steps should be omitted to make the matter easy and without too much friction at the point of contact with the customer.

The public has become used to having the book prices printed on the backs or on the covers of the books. When books are raised in price and the printed figures are not changed, the public inevitably gets the impression that the retailer is profiteering. If the book is one that has been raised in price since the retailer bought it, it would seem well to be careful that this price-mark is cut out from the wrapper. If the price was changed before it left the publisher's hands, the publisher should certainly take every care that the incorrect printed price is eliminated, so that it may not appear on the retailer's counter to embarrass the sale.

Typo Book Trade Statistics for 1918

The following annual statistics for the retail book-trade for 1918 have been compiled by The Typo Mercantile Agency. These figures are slightly in excess of the totals of 1917 in every direction. Last year was one of change in all departments of the trade reported upon by Typo which covers the book, periodical and newspaper publishers, booksellers and stationers, bookbinders and paper box makers, printers and lithographers, photo-engravers and electrotypers; and the retail bookselling business shows but a small portion of the changes in the allied trades. In the newspaper field alone Typo recorded nearly 2,000 suspensions and consolidations.

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Total.
Fire Losses	5	4	5	6	1	1	2	6	1	1	1	0	33
Bankruptcies and Assignments	3	1	0	1	2	0	1	0	1	1	1	2	13
Deceased	0	2	2	2	0	1	1	0	1	2	0	0	11
Judgments, Chattel Mtgs. etc., affecting credit standing	2	0	2	2	2	0	0	0	0	1	1	2	12
Changes of Interest	3	6	6	9	10	6	5	7	10	2	3	2	69
New Business	7	8	5	5	6	3	4	6	8	5	1	0	58
Out of Business	3	1	3	1	3	2	4	4	2	2	0	0	25

TERRITORIAL SYNOPSIS

	New England and North Atlantic States	Southern States	Middle West	Far West	Canada	Total
Fire Losses	8	6	9	2	8	33
Bankruptcies and Assignments	3	2	4	2	2	13
Deceased	5	1	3	1	1	11
Judgments, Chattel Mtgs. etc., affecting credit standing	4	1	1	1	5	12
Changes of Interest	26	7	15	7	14	69
New Business started	21	8	7	7	15	58
Out of Business	10	3	5	5	2	25

A LIBRARY BOOTH IN A BOOKSTORE

By Gertrude Andrus, Superintendent of the Children's Department, Seattle Public Library

About six weeks before Christmas all good librarians feel their souls filled with a burning zeal to induce people to buy books as gifts, to buy the right kind of books, and to buy the books best suited to the needs of the recipient. These symptoms are evident in most librarians during the year but become particularly violent during the holidays and are most pronounced in the variety of librarian who works with children.

In her work the children's librarian sees clearly the harm done by indiscriminate book buying, for the children's room reflects immediately the demand for more books in the "series" which Christmas gifts have "started," and she desires earnestly to turn to better account the time, money, and mentality which are squandered on the trivial and ill-selected books that so often find their way into the children's hands via Santa Claus.

Some libraries have voiced their protest against this waste thru the publication of purchase lists and the display at Christmas time of recommended books. A few have even gone so far as to take orders for the books recommended, turning the orders over to local book dealers who deliver the book directly to the purchaser.

But even at best the library reaches in this way only a few hundred of the people who buy children's books at Christmas time and those who do visit the library's exhibit are of the type who instinctively take pains with the selection of their books. There are thousands who go to the shops with no definite idea of what they want save that it is for a girl of ten or that it must cost not more than fifty cents, and there are other thousands whose standard of selection demands only that a child's book shall be large, with many bright pictures, no matter how imbecile the reading matter. All of these people would be glad to buy the better books were they brought to their attention in a compelling manner, for no one will willingly give a child the second best when the best is easily obtainable. All that is necessary is a guide post to the best, placed where all must bump against it.

The Seattle Public Library has felt for years that its Christmas display of books was a long way from any thorofare where there was much chance of bumping, and several years ago it suggested to three of the local book dealers that they make a specialty of the books recommended by the library and that they accept the services of a library assistant for certain hours of the day during the holidays as an adviser to those people who desired special attention. Two of these stores found themselves unable to avail themselves of the library's offer. The third store accepted. This was the Bon Marché, a large department store with a book department doing an enormous business at Christmas time and specializing in the cheaper grade of children's books.

During the past holiday season the cooperation of the store and the library has been productive of particularly good results, from both the merchandising and the social service standpoints. In two weeks the store sold about $2,500 worth of books, using a floor space seven by twelve feet and the time of one salesperson. The library had the satisfaction of knowing that hundreds of people went away with better books than they might otherwise have chosen, and that the books selected were suited to the age and taste of the child who was to receive them. That people were satisfied is evidenced by the fact that there were no exchanges made after Christmas, altho the store allowed three days during which this might be done.

The head of the book department was found to be willing to order titles suggested by the library and library assistants were permitted to take from the book stock anything they wished for the booth devoted to their use. This booth was prominently placed and well placarded with signs announcing that these were "Books recommended by the Seattle Public Library," and the fact that a library assistant was in attendance was widely advertised in the daily papers.

The representative of the store who was continuously in the booth was a young woman, a university graduate, connected with the store's Educational Department. It was her interest and enthusiasm, as well as her ability as a saleswoman, which gave the effort this year such a large measure of success and linked the enterprise thoroly to the store's interests, so that no one looked on it as a "high-brow" venture grafted on from the outside.

The sales force of the book department constantly brought customers to the library's booth and came themselves for suggestions concerning the selling points of particular books as well as for advice as to what titles to suggest for children of a certain age. The head of the department directed that the sales force turn over to the library booth all customers whom they were unable to satisfy and in most cases their needs were met.

Perhaps the most striking point in the whole situation is the fact that all of the expensive and well-illustrated books were sold and practically all of the books urged by the library, while there remained in stock at the close of the holiday rush a very large number of the cheaper and poorer grade of books.

The Christmas exhibit of gift books held in the library building will never be abandoned, for it has proved to be an admirable way of advertising the library's resources. It has not,

however, proved to be a good way to influence the book purchases of any large number of people. The type of person whose book purchase the library particularly wants to influence is the person who is not an habitual library user. And moreover, the right moment to exert that influence is when the book is on the counter and the coin is in the hand.

Forward Steps for the Retailer

In these days of changing conditions when new situations have to be met constantly and questions of readjustment along all lines are of paramount interest to everyone, any practical suggestions toward solving present problems prove exceptionally valuable and helpful.

In connection with the management of retail establishments an article by G. W. Kidwell in a recent issue of the *Dry Goods Economist* contained good sound advice worth passing on to the next fellow. The retail store of today, he says, seeks first the happiness and contentment of its personnel, together with a fair and just remuneration for its employees, based on their efficiency and their individual responsibility for the earnings of the firm; if it succeeds in gaining this it is assured not only of permanent success but also of constant growth and development.

One of the strongest assets to a retail business today (with the exception of those shown on a firm's financial statement) is a well organized, efficient, contented and enthusiastic force of employees, thoroly imbued with the spirit of co-operation in its greatest sense and ready to defend your interests as they would their own.

Gain the confidence of your employees, and, having gained it, hold it. Make no promises which you do not intend to keep. Picture no future for an employee which you yourself do not believe is possible for him to realize; give him the much needed word of encouragement, and, when he comes thru, back up your words with something that makes him feel it is worth while.

While there are many things in the business life that are worth even more than money, such as the "will to do, the joy of achievement, the pride of success, etc.," nevertheless, you cannot build up this spirit of co-operation in your organization by waiting for industrial welfare organizations, thru legislation, to boost the salaries of your employees. Think of the great loss to you in loyalty, pride of firm, enthusiasm and wholesome fidelity, when the credit for the increased wage is transferred from you to an outside organization.

Why force the rank and file of your salesforce to the often repeated remark, "Oh, well. I would be drawing the same old salary but for the fact that they were forced by law to pay me more."

Look deeply into this, Mr. Retailer, and ask your better judgment, from which of the two do you realize the greater returns, the one mentioned above or the one to whom you have voluntarily given a just advance based on his or her earnings?

Not every employee is appreciative of all that is done for him. Many would not take advantage of better opportunities, even if they were presented to them. This class should be eliminated from your organization, and by closer attention to, and co-operation with the loyal, aggressive employee, you will develop a greater degree of efficiency, which always means greater returns for the merchant.

Many of the bonus plans that have been tried out seem to be more or less unsatisfactory, because they have been inadequate to meet the case of every class of employee. Here is a great field for some fertile mind to formulate a workable plan that will meet the present-day requirements.

Finally, every possible effort on the part of the management should be put forth in behalf of a hearty enthusiastic co-operation between executives. All should be made to feel the great importance of a unity of purpose—that of the success of the firm. In view of the uncertain market conditions today and of the changes in prices in all lines, it is of the utmost importance that all in the firm work very close together.

Writes Suffrage History

The movement for woman suffrage is now so far advanced and its success is so fully assured that the Leslie National Suffrage Commission has released Mrs. Ida Husted Harper from its department of editorial correspondence, which she has conducted for the last two years.

Under the auspices of the commission Mrs. Harper will begin at once the fifth and last volume of the "History of Woman Suffrage." The first three volumes were prepared in 1876-1883 by Mrs. Elizabeth Cady Stanton, Miss Susan B. Anthony and Mrs. Matilda Joslyn Gage, of New York. Volume IV, which closes the century, was written by Miss Anthony and Mrs. Harper in 1900-1902. Mrs. Harper expects to complete the work by the autumn of 1920.

The Duty of Royalties

In a case before the general appraiser with regard to a protest of Thomas Meadows & Co. against paying duties on royalties as represented in the English costs of books it has been ruled that no reason for reversing the decision of the Board exists. The practice in this matter depends on the character of the transaction, "it being well settled by the decided cases that royalty may at some times be a part of the market value of the merchandise and at other times not" as in such cases as A. Featherstone, (G. A. 753); Walter E. Stewart (G. A. 823), etc. There having been evidence before the board at its reappraisement tending to sustain their decision, the case is not reviewable.

HOME SCHOOL FOR BOOKSELLERS

Conducted by Miss Bessie Graham

LESSON XIII—STANDARD AMERICAN POETS

The standard English and American poets come in several excellent editions which are complete and accurate in text, and are thoroly edited with notes. The best of these editions for American poets are the Household and the Cambridge Poets of Houghton, Mifflin, the Astor and the Gladstone series of Crowell, and the Everyman's and the Muses' Library of Dutton. The English poets are published not only in these editions but also in the Macmillan Globe Poets and in the Oxford Poets, both of which series are devoted exclusively to English poets. There are three other series in which only two or three of the American poets on this list are represented: the Oxford Standard Authors series includes Bryant, Emerson and Lowell; the Oxford World's Classics includes Whittier and Longfellow; and the Scribner series of Modern Poets includes Poe and Lanier.

The advantage of having one-volume editions of our standard poets incurs the disadvantage of a two-column page. In the case of our more prolific poets, compactness and completeness necessitate small type and double columns. The divided page is a typographical abomination. One has only to turn, in a volume of Longfellow, from the full line pages of Evangeline to the divided pages in other parts of the same volume to see what the lines lose by constant hyphenation. The two-column page does of course more injury to poetry than to prose. When the line, which is the unit of the poetical form, is dissected, a misshapen appearance is given to the whole. A comparison of the undivided page of a magazine like the *Unpopular Review* or the *Yale Review* with the two-column page of the *Atlantic Monthly* will show that even in prose the short, broken line is a discomfort to the eye.

Among the many histories of American literature there are three which are especially noteworthy:

The Spirit of American Literature.
By John Macy. Boni. Modern Library, $.70.
A History of American Literature Since 1870.
By Fred Lewis Pattee. Century, $2.00.
The Cambridge History of American Literature.
To be completed in 3 volumes. Putnam, $3.50 ea.

The Cambridge History is a co-operative work laid out on very new lines. The writers are treated in close relation to the national background and to the department of literature in which they belong. They are studied not only as forces but also as products of their time. Chapter headings show such interesting groupings as: Writers on American History; Early Humorists; Magazines, Annuals, and Gift-Books; Newspapers; Writers of Familiar Verse; The Short Story; Books for Children.

A recent book, "American Poetry," edited by Percy H. Boynton (Scribner, $2.25) is an anthology of selections from our standard American poets and is especially valuable for its critical comments.

BRYANT, WILLIAM CULLEN. 1794-1878.
Poems.
Appleton, $1.00, $1.50, $2.00.
Crowell, $1.00, $1.25, $1.50.
Oxford, $1.00.

(Bryant is known as "the father of American song." His most famous poem is of course Thanatopsis, the title being a compound of two Greek words meaning "a meditation on death." This poem was written when he was 17 or 18 years old, and was first published in the *North American Review* in 1817. Latter Bryant added some thirty lines to it. Bryant is our pioneer nature poet. Above all he is the poet of flowers and of autumn.

Bryant's poems are always solemn and stately. They seem to many to be cold. Lowell spoke of Bryant's "iceolation." Bryant was editor-in-chief of the New York *Evening Post* from 1829 until his death. When he was nearly eighty years of age, he translated Homer's Iliad and Odyssey into English blank verse.)

EMERSON, RALPH WALDO. 1803-1882.
Poems.
Burt, $1.00.
Crowell, $0.50, $1.00, $1.25.
Dodge, $0.60.
Dutton, Everyman's, $0.70.
Houghton, $1.35, $1.50, $2.00, $2.25.
Macmillan, $0.28 (Earlier Poems).
Oxford, $1.00.

(By many people Emerson is considered to be our greatest poet and by them his poetry is naturally given a higher value than his prose. To other people Emerson's poems are only his essays in verse. Emerson regarded himself as "more of a poet than anything else," and wrote his verse for himself without regard for an audience. For this reason his poems seem more spontaneous than his essays, and many critics agree with Boynton's "American Poetry" that "we come closer to the real Emerson in his verse." Mr. Brownell in "American Prose Masters" speaks of the Poems as "a kind of intimate reverberation" of the Essays. "They are largely Emerson's communion with himself, as the Essays are his communication with the world." "American Poetry" has listed some dozen essays and poems which should be read together for the full understanding of each. It would seem that a "parallel" Emerson would be a very desirable arrangement, in which kindred essays and poems could be read side by side for their mutual elucidation.

Emerson's poetry is the poetry of a thinker and is full of wisdom. It is nearly always short, lyrical, and meditative. He has written more famous single lines than any other American poet. His aphoristic tendency makes him our most quotable poet. Stedman in "Poets of America" says of Emerson: "In that gift for 'saying things,' so notable in Pope and Tennyson, he is the chief of American poets.")

LONGFELLOW, HENRY WADSWORTH. 1807-1882.
Poems.
Houghton, 6 v. $9.60, 1 v. $1.25, $1.50, $2.00.
Burt, $1.00.
Crowell, $1.00, $1.25, $1.50.
Dutton, Everyman's, $0.70.

(Longfellow is the household poet of America, the poet of "hope, home, and history," the poet of the American "seaside and fireside" as he was called from the two divisions of his poems, Poems by the Seaside and Poems by the Fireside. It is the fashion nowadays to belittle the genius of Longfellow. One of the fairest of critics, John Macy, in "The Spirit of American Literature" (Boni) calls Longfellow "the poet of all sympathetic gentleness and universal poet

HOME SCHOOL FOR BOOKSELLERS—*Continued*

of women and young people. . . . He appeals everywhere to minds which English writers call 'middle-class' and French writers call 'bourgeois'. It is hard to find a word that has the right connotation in America. 'Common people' does not define them. . . . Perhaps 'intellectually immature' is just. . . He is admired by people who have the gravest troubles and the fewest troublesome ideas."

Longfellow is at once the most national and the least national of our poets,—least national because he drew upon European legend and story for so much of his material, and most national because he first introduced American history into American poetry. His three most popular narrative poems are thoroughly native to our soil: Evangeline, "the flower of American idylls," Hiawatha, "our nearest approach to an American epic," and The Courtship of Miles Standish, a Puritan romance of Longfellow's own ancestors, John Alden and Priscilla. Paul Revere, the best-known of the Tales of a Wayside Inn, is also intensely national.

Mr. Macy feels that "the finest things in Longfellow are not those best-known," and agrees that Longfellow "gained a foothold by his least poetic work." His little sermons in rhyme, his "lyrical homilies," are the things for which Longfellow is most admired by some and most condemned by others.)

WHITTIER, JOHN GREENLEAF. 1807-1892.

Poems.

Houghton, 4 v. $6.40, 1 v. $1.25, $1.50, $2.50.
Burt, $1.00.
Crowell, $1.00, $1.25, $1.50.

Selected Poems. Oxford, $1.00.

(Whittier, the Quaker poet, was the "man of peace and the poet militant." He himself said that he "set a higher value on his name as appended to the Anti-Slavery Declaration of 1833 than on the title page of any book." His Voices of Freedom, sung in the cause of abolition, were second only to Uncle Tom's Cabin in influencing the public against slavery. Whether Whittier's abolition poems are holding or losing their interest at the present day is questioned by many critics. In the "Spirit of American Literature," John Macy says of Whittier, "Whether his work is poetry or rhymed propaganda, it is literature, for it expresses a man and events in words that are to-day alive with emotion."

"As a ballad writer Whittier stands supreme in American literature. Of all our poets he is the most natural balladist, and Holmes comes next to him," says Stedman.

Whittier's masterpiece is Snow-Bound, a Winter Idyl. The portraits are firelight sketches of the members of his home circle drawn from memory after most of his family were dead. The characterizations are swift as revealing flashlights. The descriptions of New England landscape are unmistakably native and masterly. "If the day comes when they are no longer enjoyed, on that day the last Yankee will have died."—Macy.)

POE, EDGAR ALLAN. 1809-1849.

Poems.

Burt, $1.00.
Crowell, $0.50, $1.00, $1.25, $1.50.
Doran, $3.50. (Illus. by Dulac.)
Houghton, $2.50. (Ed. by Whitty.)
Putnam, $1.00, $1.75. (Ed. by Richardson.)
Scribner, $1.25, $2.00. (Stedman-Woodberry edition.)

(Poe's life is the battleground of biographers; his poetry is the meeting ground of poets, if not of critics. "No other American poet has been so unanimously accepted by all the poets of the world," says John Macy. The storm of protest that was aroused by the proposal to write Poe's name in our Hall of Fame called forth from Father Tabb this quatrain:

"Into the charnel house of fame
None but the dead may go;
Then carve not there the *living* name
Of Edgar Allan Poe."

Among the standard poets of America, Poe's is one of the most "living" names. The amount of his verse is small. It is remarkable that the extent of his fame can be so great when the extent of his work is so slight. Because he wrote so little, people who read him read all of him. He is known more completely than most poets. "No other American pages contain so much beauty in so little space." (Macy.) Poe's poems are morbid, mysterious, and above all else melodious. Sound is to him more than sense. Death is his favorite subject. Stedman says: "He was not a single-poem poet but the poet of a single mood."

HOLMES, OLIVER WENDELL. 1809-1894.

Poems.

Houghton, 3 v. $1.60 ea., $1.25, $1.50, $2.00.
Burt, $1.00.
Crowell, $1.00, $1.25, $1.50.

It rarely fails to surprise a purchaser of Holmes's poems to be told that the Complete Poems come in three volumes. Holmes was more prolific than most people remember, and yet his fame rests on only a few poems. Many of his best poems appeared first in his Breakfast Table series. The Deacon's Masterpiece; or, The Wonderful One-Hoss Shay, The Chambered Nautilus, and The Living Temple may all be read in his great prose work, The Autocrat of the Breakfast Table.

Holmes was preeminently a poet of occasions. Percy Mackaye is the only worthy successor he has had in our literature. So many events are commemorated in Holmes's pages that a social history of the times may be read in his Complete Poems. It has been estimated that 47 per cent. of all his poems were written for occasions. For poems "served to order," for post prandial poems, Holmes had a ready Muse, but such poetry is naturally transitory. It is as a balladist and not as a table versifier that Holmes will live. In addition to that he is "our typical university poet," the "minstrel of the college that bred him," and perhaps the "laureate of Harvard" will be his most lasting title.)

LOWELL, JAMES RUSSELL. 1819-1891.

Poems.

Houghton, 4 v. $1.60 ea., 1 v. $1.25, $1.50, $2.00.
Burt, $1.00.
Crowell, $1.00, $1.25, $1.50.
Oxford, $1.00.

(Stedman in his "Poets of America," in summing up Lowell's achievement, says: "See how enviable the record of a poet who is our most brilliant and learned critic, and who has given us our best native idyl (The Courtin'), our best and most complete work in dialectic verse, and the noblest heroic ode that America has produced (Commemoration Ode)." Who reads the Bigelow Papers to-day? is a question critics answer variously. John Macy says: "They have no rivals. Custom has not staled them. Occasional poems, they have wings that lift them above occasion to immortality." Boynton's "American Poetry" thinks that their reputation is kept up by "academic bellows only." Whatever their rank to-day, they stood at the time with Whittier's Poems and Uncle Tom's Cabin as strong anti-slavery influences.

Lowell's nature poems rank next to his Bigelow Papers. A Fable for Critics is a literary satire on his contemporaries that is rather unique in that it is entirely without malevolence. The Vision of Sir Launfal, once regarded as the "highwater mark of American poetry" is now known as the poem "beloved of school teachers." Lowell was particularly successful in his public poetry. His Concord Ode, Centennial Ode, and Commemoration Ode are poems of occasion that have shown enduring quality. It is interesting to remember that Lowell and Longfellow are the only two Americans who have been given monuments in Westminster Abbey.)

WHITMAN, WALT. 1819-1892.

Leaves of Grass. Doubleday, $1.50.
Patriotic Poems. Doubleday, $1.25.
Complete Prose. Doubleday, $1.50.
Drum Taps. Crowell, $0.25.

HOME SCHOOL FOR BOOKSELLERS—*Continued*

Leaves of Grass. Crowell, $0.50, $1.00, $1.25, $1.50.
Leaves of Grass. Dodge, $0.75, $1.25.
Leaves of Grass. Dutton, Everyman's, $0.70 (text of 1873. Includes Democratic Vistas).
Poems from the Leaves of Grass. Dutton, $8.00 (edited by Margaret Cook with 24 colored plates).
Leaves of Grass. McKay, $1.50 (variorum edition).
Gems from Walt Whitman. McKay, $0.50 (edited by Elizabeth Porter Gould).
Selected Poems. McKay, $0.40.
Selections, Poetry and Prose. McKay, $0.75.
Prose Works. McKay, $1.50.
Autobiographia, or, The Story of a Life. McKay, $0.40 (selections from prose works).
Memories of President Lincoln and other Lyrics of the War. Mosher, $0.75.
Nature Thoughts. Mosher, $1.00.
Whitman's Diary in Canada. Small, $2.50 (edited by William Sloan Kennedy).

(Time has criticized the New England poets sometimes severely, but Time has criticized Walt Whitman for us with ever growing favor. The fame of "The Good Gray Poet" is constantly advancing. He is increasingly read and increasingly understood, and there is every sign that he will never be exhausted. As Shakespeare is the greatest name in English literature, so Walt Whitman is the greatest name in American literature. His position to-day is not only secure but also unrivalled.

Whitman used a verse form which was at first a stumbling block to many readers. The gains made by his literary descendants, the *vers librists*, are gains in which Walt Whitman has shared. The nearest parallel to the verse form of Leaves of Grass is found in the poetry of the English Bible, where the structure is based on a symmetry of clauses called parallelism. While Whitman's is not a conventional poetic form, it is far from lawless. Its cadence and rhythm are carefully wrought. Occasionally Whitman used rhyme, as in O Captain, My Captain.)

TAYLOR, BAYARD. 1825-1878.

Poetic Works. Houghton, $1.50.
Dramatic Works. Houghton, $1.50.
Translation of Faust. Houghton, $3.00.
Poems. Crowell, $1.00.

(Taylor's career seems to us meteoric. His reputation in his lifetime was international; to-day it has dwindled. His fame now rests chiefly on his translation of Faust. Taylor was an incessant traveler and wrote twelve travel books, one of which, Views Afoot, is still counted a classic among records of poetic pilgrimages. The Story of Kennett, a novel of place, is his greatest prose work. His Bedouin Love Song is still heard frequently in musical setting.)

DICKINSON, EMILY. 1830-1886.

Poems. First, Second, and Third series. 3 v. Little, $1.50 ea.
The Single Hound. Poems of a Lifetime. Little, $1.50

(Nothing of Emily Dickinson's was published during her lifetime. Her fame is entirely posthumous. "Publication is the auction of the mind of man." Three volumes of her poems have been edited by Mabel Loomis Todd and Thomas Wentworth Higginson, who was a family friend of the Dickinsons. Recently some hitherto unknown poems have been discovered and these have been published as The Single Hound, with a revealing preface by Emily Dickinson's niece, Martha Dickinson Bianchi, herself a poet, author of "Gabrielle and other poems." Mrs. Bianchi and Mrs. Todd have both edited letters of Emily Dickinson, among the most sparkling and clever letters ever written.

Emily Dickinson's poems are all very short, some of them only four lines. They resemble Father Tabb's lyrics in their brevity, and might like them be called little "tabs" of verse. The thought in them is at times so condensed, so packed with meaning, that it is hard to understand. At best they are like snatches of purest song. Their persistent melody makes them easy to memorize. In the byways of literature there is no more adored genius than Emily Dickinson.)

REALF, RICHARD. 1834-1878.

Poems. Funk, $2.50.

(This posthumous edition of Realf's poems was published in 1899 with a memoir by his friend and executor, Colonel Richard J. Hinton. The poems of Realf are invariably included in anthologies, and the beauty of the selections is fully sustained in his collected poems. His life story is one of the most remarkable of biographies. English born, he fought in our Civil war, worked with John Brown for the abolition of slavery, gave his life to philanthropy, and in the end died by his own hand in California. His poem, Written on the Night of his Suicide is a masterpiece, and the saddest valedictory in our literature.)

ALDRICH, THOMAS BAILEY. 1836-1907.

Poems.
Houghton, 2 v., $3.25. Riverside.
Houghton, 1 v., $1.50. Household.

(Aldrich was a fastidious craftsman who wrote graceful, polished verses of the most finished technique. His poems, like those of Stoddard and Stedman, seem to-day somewhat artificial. He excelled as a writer of "society verse," and the delicate and exquisite beauty of his lyrics has in nowise faded.)

HAY, JOHN. 1838-1905.

Complete Poetical Works. Houghton $1.25, $1.50.
Pike County Ballads. Houghton, $1.75 (Illustrated by Wyeth).

(John Hay with his Pike County Ballads and Bret Harte with his East and West Poems introduced a new type into American literature. The Pike was indeed "a strange creature to inspire a new literature," and as Professor Pattee points out the Pike is as distinct and native a type as the Yankee, the frontiersman, the darky, and the circuit rider. Hay's ballads number six, of which the most famous is Jim Bludso and Little Breeches. Harte's ballads number seven, of which the most famous is the Heathen Chinee. "Thirteen rather remarkable pieces when one considers the furore that they created and the vast influence they exerted upon their times." Hay's serious poetry is widely separate in style from his dialect pieces. "He was a lyrist with a pen of gold," and leisure would have made of him a great poet.)

LANIER, SIDNEY. 1842-1881.

Poems. Edited by his Wife. Scribner, $2.00.
Hymns of the Marshes. Scribner, $2.00
Selections from Sidney Lanier. Scribner, $0.50 (verse and prose).
Select Poems of Sidney Lanier. Scribner, $1.00.
Poem Outlines. Scribner, $1.00

(Lanier is the foremost poet of the South. He died of consumption at an early age and left but a slender volume of verse. His great poem, The Marshes of Glynn, "a symphony without musical score," won him the title of "the poet of the marshes." Professor Pattee says: "Lanier left behind him no really finished work: he is a poet of magnificent fragments. He was too excited, too impetuous to finish anything. . . . His prose has the same characteristics."

"Poem Outlines" is one of those germinal books which is of great value to the craft of letters in showing the seed thoughts from which the poems developed. "From Ibsen's Workshop," (Scribner) is another such book of like value to dramatic workers.

Lanier's brother, Clifford Anderson Lanier, has written some poems in collaboration with Sidney, and also "Sonnets to Sidney Lanier." Huebsch.)

TABB, JOHN BANNISTER. 1845-1909.

Lyrics. Small, $1.25.
Poems. Small, $1.25.
Quips and Quiddits. Small, $1.25.
Child Verse. Small, $1.25.
The Rosary in Rhyme. Small, $1.25.
Later Lyrics. Lane, $1.00.

(Tabb fought on the side of the Confederacy, was captured and imprisoned in Point Lookout, Maryland, in the same prison where was con-

HOME SCHOOL FOR BOOK-SELLERS—*Continued*

fined Sidney Lanier. The two men became fast friends. Tabb was converted to Catholicism when he was 27 years of age, and became Father Tabb.

"Tabb has produced some hundreds of poems in a few slender volumes and every poem is a separate thought. This is fertility of a most unusual kind: it is not only quality in a little space but quantity in a little space. Contemporaries were accustomed to think of Tabb as a prolific writer, but Mrs. Meynell shows that in the truest sense his verse was voluminous in thought."

For several years before his death Father Tabb was blind. It was on that account, one of his poems tells us, that his London publishers saw fit to "bind his book in blind-man's buff.")

RILEY, JAMES WHITCOMB. 1852-1916.

Complete Works. Bobbs-Merrill, 6 v. $12.00.
Loberbie Book of Riley Verse. Bobbs-Merrill, $2.25, $3.25.
Hoosier Book of Riley Verse. Bobbs-Merrill, $2.25, $3.25.
Illustrated Poems. 7 v. Bobbs-Merrill, $1.50 ea.
Illustrated Poems. 7 v. Grosset, $0.75 ea.

(Professor Pattee writes of Riley: "In his preference for native themes and homely, unliterary treatment of seemingly unpoetic material he continued the work of the Pike County balladists. More than anyone else Riley is responsible for the modern newspaper type of ballad that is to poetry what ragtime is to music . . . . Riley not only inherited Will Carleton's public entire but he added to it very considerably." Imitators of "The Hoosier Poet" have been many, Sam Walter Foss and Edgar Guest are the most familiar. No one can be said to have inherited Riley's public but Tom Daly.)

Questions on Standard American Poets

1. What three American poets have translated world classics?
2. Why has a parallel edition of Emerson's essays and poems been suggested?
3. What separate volume of Longfellow contains "Paul Revere"?
4. Who are the two greatest Quaker poets in American literature?
5. Who are the two greatest ballad writers?
6. Who publishes Poe's complete works?
7. What is the best annotated edition of his poems?
8. Is the "Deacon's Masterpiece" by Holmes published separately?
9. In what volume of the "Breakfast series" does it occur?
10. Who are our three greatest poets of occasion?
11. Who are their successors to-day?
12. What American poets have monuments in Westminster Abbey?
13. Who publishes Whitman's complete poems?
14. Name three volumes of selections from Whitman's poems.
15. What two poets wrote little "tabs" of verse?
16. Who wrote the earliest Pike County Ballads?
17. Give the titles of three Pike County Ballads.
18. Who is the greatest poet of the South?
19. Name the greatest writers of Hoosier dialect poetry and of Yankee dialect poetry.
20. What is the best history of the early days of American literature?
21. Name a co-operative work on American poetry.

Correction

In the review of the Book-Trade in 1918, which appeared in the PUBLISHERS' WEEKLY, January 25, it was inadvertently stated that the Western Book & Stationery Co. took over last year the book department at Kaufmann's, Pittsburgh. This should read Kaufmann & Baer's, Pittsburgh, no change having been made in the first-mentioned house.

Employment for All

For the first time in years employers now have an opportunity to select from a large and varied list of educated and experienced men, just those individuals especially equipped to meet their particular requirements. This is made possible by the Professional and Special Section of the United States Employment Service, a branch of the Department of Labor, which has been organized for the benefit of returning soldiers and for employers in need of men. The service is entirely free of charge.

In carrying on its work the Professional and Special Section is divided into two great zones, with a New York office at 16 East Forty-second Street for the eastern district and a Chicago office at 63 East Adams Street for the central zone. These two main offices have become clearing houses for their respective parts of the nation where returning men are classified in accordance with their qualifications and where the requisitions of employers are matched against them.

It is also announced that the Information Division of the United States Employment Service at Washington has just established its Magazine and Trade Periodical Section at 220 Fifth Avenue, New York City, with Frank G. Patchin as chief.

An Awakened Popularity

After six years of existence, B. W. Huebsch announces a second edition of "Philip Dru: Administrator," an anonymous novel which at the time of its first appearance attracted but little attention, but which now is enjoying increased sales. The sudden change comes as the result of a rumor that the book is the work of Col. E. W. House and is an expression of his beliefs. The charge that "Philip Dru" was written by President Wilson's most influential adviser was first made publicly last September, when Senator Sherman of Illinois asserted it was in the nature of an autobiography; since then it has developed an interesting steady sale, first in one part of the country, then in another. Still the publishers continue to keep the name of the author a profound secret, referring to him only as "the person who wrote the book." Who will deny that mystery and rumor make good advertising partners?

Pick-Up

In a letter from Miss Blanche V. Watts, hospital librarian at Camp Dodge, to the bureau of Library War Service regarding vocational literature for the men, she says: "I am sending this line to ask you to hasten, if possible, the coming of books on the 'home job.' There is a very great demand for this kind of material. By the way, your list does not cover one subject, for which I have a request —a book on 'How to Make Love.' Isn't that getting ready for the *home* job?"

A DIRECTORY OF TRAVELING SALESMEN

An alphabetical index to the travelers, issued as a supplement to the Traveler's Number of February 8th

ADAMS, L. W. *Lothrop, Lee & Shepard Co.*
ALBRECHT, W. P. *Macmillan Co.*
ALEY, MAXWELL. *Henry Holt & Co.*
ALLEN, TOM. *M. A. Donohue & Co.*
ALLISON, H. L. *G. P. Putnam's Sons.*
ANDERSON, PHILIP M. *G. P. Putnam's Sons.*
ANDERSON, ROBERT G. *G. P. Putnam's Sons.*
APELER, J. H. *Moffat, Yard & Co.*
APPLEYARD, WILLIAM. *Forbes & Co.*
BACHMANN, GEORGE F. *Thomas Nelson & Sons.*
BAKER, HARRIS W. *G. & C. Merriam Co.*
BAKER, W. O. *Charles Scribner's Sons.*
BARSE, W. J. *Barse & Hopkins.*
BAUER, H. C. *Charles Scribner's Sons.*
BAYER, FREDERICK F. *Oxford University Press.*
BECKER, W. C. *E. P. Dutton & Co.*
BELLAMY, EDWARD T. *Grosset & Dunlap Co.*
BENOIT, CLEMENT F. *Reilly & Lee Co.*
BERGMAN, E. *Saalfield Pub. Co.*
BEVERLY, W. F. *Boni & Liveright.*
BLESSING, J. R. *W. A. Wilde Co.*
BOEDEKER, E. F. *M. A. Donohue & Co.*
BRENNER, EDWARD. *Grosset & Dunlap Co.*
BRETT, GEORGE P., JR. *Macmillan Co.*
BRUCE, FRANK. *Houghton Mifflin Co.*
BRUNER, W. G. *Reilly & Lee Co.*
BUNCE, ERNEST J. *T. Y. Crowell Co.*
BURGER, ADAM. *Harper & Brothers.*
CALDWELL, H. M. *Dodge Publishing Co.*
CAMPBELL, G. A. *H. Altemus Co.*
CHASE, W. G. *James Pott & Co.*
CLAGETT, THOMAS H. *J. B. Lippincott Co.*
CLINCH, F. A. *D. Appleton & Co.*
COAKLEY, JOHN J. *John Murphy Co.*
COBB, A., JR. *Automobile Blue Book Co.*
COGGINS, H. L. *W. A. Wilde Co., Laird & Lee, Inc.*
COLEMAN, ALFRED L. *A. L. Burt Co.*
COOMBS, FRANK A. *Frederick A. Stokes Co.*
CORRIGAN, J. W. *George H. Doran Co.*
COLLINS, JAMES. *Macmillan Co.*
COTE, RAYMOND L. *Grosset & Dunlap Co.*
COYLE, JOHN. *M. A. Donohue & Co.*
CROSS, L. M. *Vir Publishing Co.*
CROWDER, JAMES L. *Atlantic Monthly, Boni & Liveright, Brentano's, B. W. Huebsch, E. J. Clode, A. A. Knopf, Stewart & Kidd Co.*
CURRAN, B. F. *D. Appleton & Co.*
CUTHBERTSON, THOMAS. *Macmillan Co.*
DARROW, WHITNEY. *Charles Scribner's Sons.*
DARST, S. H. *Reilly & Lee Co.*
DIAMOND, S. S. *M. A. Donohue & Co.*
DICKERSON, W. T., JR. *Thomas Nelson & Sons*
DIXON, FRANK C. *T. Y. Crowell Co.*
DORSEY, S. E. *Whitman Publishing Co.*
DOUGLASS, MORTIMER. *E. P. Dutton & Co.*
DRAKE, H. R. *George H. Doran Co.*
DRAKE, L. R. *Frederick J. Drake & Co.*
DUNLAP, EDWARD P. *Grosset & Dunlap Co.*
DURYEA, CHARLES R. *James Pott & Co.*
EARL, H. B. *Doubleday, Page & Co.*
EDDS, H. C. *D. Appleton & Co.*
EDSON, H. W. *Rand, McNally & Co.*
EDWARDS, W. M. *Cupples & Leon Co.*
EGAN, LESTER. *Baker & Taylor Co.*
ELLINGWOOD, J. T. *N. Y. Book Co.*
ELLIOTT, H. S. *Houghton Mifflin Co.*
EMERY, C. M. *Automobile Blue Book Co.*
ESPOSET, LOUIS A. *Macmillan Co.*
FENNO, R. F. *Norman W. Henley Pub. Co.*
FIELD, M. G. *Saalfield Publishing Co.*
FITZGERALD, DESMOND. *Atlantic Monthly Press, Grosset & Dunlap Co., A. A. Knopf, Henry Holt & Co., Boni & Liveright, B. W. Huebsch.*
FLANAGAN, GEORGE H. *Rand, McNally & Co.*
FLYNN, E. J. *Moffat, Yard & Co., A. W. Shaw Co.*
FRASER, JOHN R. *John C. Winston Co.*
FULTON, RALPH W. *Grosset & Dunlap Co.*
FURLONG, RUSSELL L. *Jordan & Co.*
FURMAN, EDWARD. *Macaulay Co.*
FURMAN, P. H. *Baker & Taylor Co.*
GALLON, M. F. *Cupples & Leon Co.*
GASKILL, HERBERT M. *J. B. Lippincott Co.*
GEER, GEORGE H., JR. *Houghton Mifflin Co.*
GEHRS, AUGUST H. *Henry Holt & Co.*
GIFFIN, CHARLES G. *John Lane Co.*
GITTENS, CLAUDE H. *Harper & Brothers*
GLASS, S. S. *Automobile Blue Book Co.*
GOLDMAN, JOSEPH. *Barse & Hopkins.*
GOODWIN, JOSEPH E. *Rand, McNally & Co.*
GRAY, E. S. *Forbes & Co.*
GREENE, JOSEPH F. *Little, Brown & Co.*
GROEL, GEORGE. *G. P. Putnam's Sons.*
GROSSET, GARNET W. *Grosset & Dunlap Co.*
GROSSET, PHILIP. *Grosset & Dunlap Co.*
GUCK, FRANK J. *Oxford University Press.*
HAGSTROM, ARTHUR. *Pilgrim Press.*
HALDANE, WILLIAM. *Barse & Hopkins.*
HALLAM, FREDERICK W. *James Pott & Co.*
HAMBIDGE, GOVE. *R. M. McBride & Co.*
HAMERSLEY, W. *M. A. Donohue & Co.*
HAMILTON, J. J. *Thomas Nelson & Sons.*
HAMMEN, A. J. *Oxford University Press.*
HAMMING, ANDREW. *M. A. Donohue & Co.*
HARCOURT, ALFRED. *Henry Holt & Co.*
HASENKAMP, A. N. *N. Y. Book Co.*
HASS, H. P. *Baker & Taylor Co.*
HAYS, R. N. *George H. Doran Co.*
HEANEY, JOSEPH V. *Oxford University Press.*
HEIKEL, EMIL. *D. Appleton & Co.*
HENRY, F. C. *Doubleday, Page & Co.*
HILL, JOHN W. *F. H. Revell Co.*
HILT, A. J. *A. J. Holman Co.*
HITCHENS, B. F. *John C. Winston Co.*
HOBBY, GEORGE R. *T. Y. Crowell Co.*
HOLT, GUY. *Robert M. McBride & Co.*
HOPKINS, JOHN H. *Barse & Hopkins.*
HOUSTON, J. R. *A. J. Holman Co.*
HUGGINS, B. P. *Houghton Mifflin Co.*
HUGHES, A. P. *American Baptist Publication Society.*
HULL, HARRY F. *Dodd, MEAD & Co.*
JASPER, THEODORE A. *A. L. Burt Co.*

JENKINS, SAMUEL A. *Grosset & Dunlap Co.*
JOHNSON, BERNARD P. *Grosset & Dunlap Co.*
JONES, ELMER E. *John C. Winston Co.*
JONES, FRANK. *Little, Brown & Co.*
JORDAN, C. E. *A. L. Burt Co.*
KENDALL, R. W. *W. A. Wilde Co.*
KEOWEN, A. C. *Thomas Nelson & Sons.*
KETCHAM, EDWARD C. *Grosset & Dunlap Co.*
KIDD, JOHN G. *Stewart & Kidd Co.*
KINSEY, H. C. *Doubleday, Page & Co.*
KLEINTEICH, HERMAN. *Geo. Sully & Co.*
KLEINTEICH, WILLIAM H. *Geo. Sully & Co.*
KNAPP, A. S. *Charles Scribner's Sons.*
KNOPF, EDWIN H. *A. A. Knopf.*
KORBEL, CHARLES. *Oxford University Press.*
KORNBAU, R. G. *J. C. Winston Co.*
KRAUSS, FRED. *Penn Publishing Co.*
KURTZMAN, H. R. *H. Altemus Co.*
KYLE, THOMAS F. *Thomas Nelson & Sons.*
LAMB, HARRY M. *Rand, McNally & Co.*
LANDER, JOHN E. *Lothrop, Lee & Shepard. Co.*
LANGE, J. H. *Barse & Hopkins.*
LARSON, E. G. *Frederick A. Stokes Co.*
LEADBEATER, P. C. *Frederick Warne & Co., Isaac Pitman & Sons.*
LEE, W. F. *Reilly & Lee Co.*
LEUSSLER, HAROLD. *Houghton Mifflin Co.*
LEVY, LOUIS M. *Hurst & Co., Platt & Nourse Co.*
LEWIS, FRANK A. *Grosset & Dunlap Co.*
LEWIS, J. RUSSELL. *Dodd, Mead & Co.*
LOLLESGARD, H. A. *Automobile Blue Book Co.*
LOWE, S. E. *Whitman Publishing Co.*
LOWENTHAL, A. A. *N. Y. Book Co.*
LOWREE, SAMUEL MCLEAN. *Duffield & Co.*
MCARTHUR, J. G. *Automobile Blue Book Co.*
MCCAY, J. *Baker & Taylor Co.*
MACFADYEN, D. I. *Oxford University Press.*
MCKAY, ALEX. *David McKay.*
MCKAY, JAMES S. *David McKay.*
MCKEACHIE, WILLIAM S. *Baker & Taylor Co.*
MACLAREN, THOMAS. *Thomas Nelson & Sons.*
MCLAUGHLIN, THOMAS J. *A. L. Burt Co.*
MACMILLAN, A. M. *H. Altemus Co.*
MACMULLEN, A. D. *Dodge Publishing Co.*
MCNALLY, RAYMOND A. *Rand, McNally & Co., A. C. McClurg & Co.*
MACRAE, D. L. *George W. Jacobs & Co.*
MALLOY, J. V. *Small, Maynard & Co.*
MARLING, F. H. *Charles Scribner's Sons.*
MARTIN, D. H. *I. Pitman & Sons.*
MENDEL, R. *Baker & Taylor Co.*
MERRIAM, E. A. *John C. Winston Co.*
MESSNER, JULIAN. *Boni & Liveright.*
MEYER, JULIUS. *John C. Winston Co.*
MEYER, M. *N. Y. Book Co.*
MEZGER, W. L. *James Pott & Co.*
MILLER, CHARLES E. *McLoughlin Bros.*
MILLER, H. P. *Charles Scribner's Sons.*
MINTON, MELVILLE. *Charles Scribner's Sons.*
MOREHOUSE, EDWARD. *Fleming H. Revell Co.*
MULLEN, JOHN J. *Small, Maynard & Co.*
MULLIGAN, PETER. *Macmillan Co.*
MUMFORD, EDWARD W. *Penn Publishing Co.*
MUNK, ALEX. *Saalfield Publishing Co.*
MUNK, ARNOLD H. *Saalfield Publishing Co.*
MURRAY, JOHN B. *W. B. Saunders Co.*
NELSON, ELMER C. *Princeton University Press.*
NERNEY, JAMES L. *Frederick A. Stokes Co.*
NOURSE, CHARLES B. *Barse & Hopkins.*
NOURSE, F. H. *Platt & Nourse Co., Hurst & Co.*
NUNAN, F. T. J. *Britton Co.*
NYE, DANIEL W. *Doubleday, Page & Co.*
O'CONNELL, DAVID J. *Funk & Wagnalls Co.*
OWEN, FREDERICK W. *Century Co., Norman W. Henley Co.*
PATTERSON, H. V. *Harper & Brothers.*
PECK, J. RAY. *The Page Co.*
PETERS, A. A. *Pilgrim Press.*
PIERCE, ANDREW D. *Little, Brown & Co.*
PIKE, THEODORE F. *Longmans, Green & Co.*
PLUME, W. G. *Automobile Blue Book Co.*
PORTER, EDGAR W. *E. P. Dutton & Co.*
POTTER, PIERPONT. *C. S. Hammond & Co.*
PRICE, GEORGE V. *Harper & Brothers.*
QUACKENBUSH, G. H. *N. Y. Book Co.*
RAETTIG, A. E. *Charles Scribner's Sons.*
REVELL, F. H., JR. *Fleming H. Revell Co.*
RIDINGS, HORACE S. *J. P. Lippincott Co.*
ROBERTS, JAMES L. *A. L. Burt Co.*
ROBINSON, W. C. *The Page Co.*
ROWLEY, ARTHUR M. *G. & C. Merriam Co.*
SAALFIELD, ALBERT G. *Saalfield Publishing Co.*
SANFORD, W. J. *W. A. Wilde Co.*
SARGENT, E. *A. C. McClurg & Co.*
SAVAGE, HENRY F. *Frederick A. Stokes Co.*
SCRIBNER, LEBARON D. *E. P. Dutton & Co.*
SHEPMOES, C. C. *Oxford University Press.*
SHEPHERD, W. O. *John C. Winston Co.*
SHEPPARD, THOMAS A. *Grosset & Dunlap Co.*
SHOEMAKER, CHAS. C. *Penn Publishing Co.*
SHOEMAKER, FRANK W. *Penn Publishing Co.*
SIEFFERT, G. V. *Doubleday, Page & Co.*
SIEGEL, WILLIAM S. *Stanton & Van Vliet Co., Whitman Pub. Co., Noeman W. Henley Pub. Co.*
SILVER, W. W. *James Pott & Co.*
SLOANE, FRANCIS J. *Duffield & Co., A. W. Shaw Co.*
SMITH, H. B. *Thomas Nelson & Sons.*
SNYDER, HARRY M. *Dodd, Mead & Co.*
SPERO, BEN. *Platt & Nourse Co., Hurst & Co.*
SPINNEY, WILLIAM R. *T. Y. Crowell Co.*
STANTON, JOHN R. *Stanton & Van Vliet Co.*
STARR, BENJAMIN. *American Baptist Pub. Society.*
STEELE, CHARLES B. *A. L. Burt Co., James Pott & Co.*
STITT, WILLIAM M. *Laird & Lee.*
STOLL, H. S. *McLoughlin Bros.*
SULLY, GEORGE. *Geo. Sully & Co.*
SUTTON, G. W. *Automobile Blue Book Co.*
TAYLOR, E. C. *A. L. Burt Co.*
TEAL, EDWARD N. *Marshall Jones Co.*
TRENKLE, CHARLES J. *Macmillan Co.*
TUCKER, H. E. *Saalfield Publishing Co.*
VAN VLIET, C. H. *Stanton & Van Vliet Co., Whitman Publishing Co.*
VASS, EDWARD J. *Little, Brown & Co.*
VAUGHAN, L. B. *Frederick J. Drake & Co.*
VOSE, JOHN C. *A. L. Burt Co.*

WACHOB, WALLACE W. *Moffat, Yard & Co., John Lane Co., Duffield & Co., E. J. Clode, R. M. McBride & Co., Brentano's, Longmans, Green & Co., W. J. Watt & Co., A. W. Shaw Co.*
WALKER, STANLEY WARD. *Henry Holt & Co.*
WALLACE, C. W. *Cupples & Leon Co.*
WATT, HOWARD. *W. J. Watt & Co.*
WEBSTER, GEORGE W. *Saalfield Publishing Co.*
WEIBLE, SOLOMON S. *J. B. Lippincott Co.*
WEINHEIMER, GEO. J. *Platt & Nourse Co.*
WELLS, L. S. *Laird & Lee.*
WESSELS, A. *B. W. Huebsch, A. C. McClurg & Co., Pilgrim Press.*
WESTBROOK, L. B. *Dodge Publishing Co.*
WESTERVELT, EUGENE S. *Grosset & Dunlap Co.*
WHEELOCK, GEORGE L. *Century Co.*
WILHELM, ARNOLD. *Grosset & Dunlap.*
WINTERS, JOHN F. *Century Co.*
WITSIL, JOHN T. *Brentano's.*
WITTIG, LEON. *Grosset & Dunlap.*
YOUNG, J. G. *Platt & Nourse Co., Hurst & Co.*
ZERBE, A. J. *N. Y. Book Co.*
ZIEGLER, E. H. *George H. Doran Co., E. J. Clode.*

BOOK-TRADE ASSOCIATIONS

Boston Booksellers' Association

The second meeting of the Boston Booksellers' School was held in Ballou Hall on Thursday evening, February 13. The speaker of the evening was Miss Marie Josephine Byrne of the Boston School of Public Speaking, who talked on the art of expression in conversation and correspondence. For succeeding meetings it is the plan to have addresses made by men and women of experience in bookselling, who will speak on such subjects as arranging stocks, dressing counters and windows, where and how to buy, etc. The sessions are intended to be of interest not only to book salesmen, but to those in other departments of bookstores, and, indirectly, to people in other occupations. Attendance is open to anyone, the fee for the course being two dollars.

The New York Booksellers' League

The February dinner of the Booksellers' League will be the annual "Ladies' Night" and the program bids fair to bring out a big attendance at the Aldine Club on Wednesday next. Among the guests of honor who will speak are Major Rupert Hughes, who shines in military as well as in literary fields, and Mrs. Sophie Kerr Underwood, managing editor of the *Woman's Home Companion.* A dance will follow.

The Women's National Book Association announces that its monthly meeting for February has been postponed until further notice, due to the fact that the "Ladies' Night" dinner of the Booksellers' League will be held on February 19.

More Books Needed

The American Library Association in its campaign to get more light reading for the boys in hospitals has printed the flier reproduced below. Booksellers could help this cause and help their own business by reprinting this copy in newspaper space or on similar fliers, and thus give good local publicity.

WOUNDED MEN FROM OVERSEAS

WANT MORE BOOKS

Here's the sort of book they ask the A. L. A. Hospital Librarian to bring them:

"Just anything will be all right, if it's only AMERICAN, *that is, written by a* YANK, *with an honest-to-God* AMERICAN *girl in it, and no French in it, please, and the scene right here in* AMERICA, *and we all like adventure, you know. Funny, isn't it? You'd think we'd had enough of that. You know, if you have a western story—that would be fine."*

DON'T LET BOOKS LIKE THAT LOAF ON YOUR HOME SHELVES—PUT THEM TO WORK IN HOSPITALS

IF YOU HAVE NO BOOKS, BUY SOME

TAKE YOUR GIFTS TO ANY PUBLIC OR COLLEGE LIBRARY

Library War Service
American Library Association

AMONG THE PUBLISHERS

PENN PUB. CO. has been distributing a pamphlet of the first chapter of "The Tin Soldier" with the attractive Coles Phillips cover.

MR. BURTON STEVENSON of the Library War Service in France has ordered 200 copies of Francis Hackett's "Ireland" (Huebsch) for use abroad.

OUT OF eleven books published in 1918 by Marshall Jones Co., five were listed by the A. L. A. Booklist. A deservedly good showing for this new firm.

THE SUNWISE TURN BOOKSHOP is to have Clive Bell's "Pot-Boilers," an importation of the English edition which has already received considerable advance comment in this country.

WINSTON is to publish immediately a "Life of Theodore Roosevelt" by William Draper Lewis, former dean of University of Pennsylvania Law School. There will be an introduction by William Howard Taft.

MR. TEMPLE SCOTT will issue, in February, his first publication—a novel by a new writer. It is entitled "Mothers of Men," and has been written by Mr. William Henry Warner in collaboration with DeWitte Kaplan.

AMONG THE BOOKS on John Lane's fiction list for immediate publication are "Captain Marraday's Marriage" by Thomas Cobb, "The Choices of an Etonian" by Horace Buckley, and "The Flapper's Mother" by Madge Mears.

DURING A LONG convalescence from the influenza, Eleanor Gates has been putting finishing touches on her third story about a little girl—the other two being "The Biography of a Prairie Girl," and "The Poor Little Rich Girl." The new story is called "Phoebe."

BONI & LIVERIGHT, publishers of the popular Modern Library, are offering a substantial prize for a design that will be adopted by them for the lining paper of the books in this series. All designs are to be delivered before March first.

FRANK SWINNERTON, whose novel, "Shops and Houses," has just been published by G. H. Doran Company, was once a reader for the publishing firm of Chatto & Windus, famous in England as the publishers for Swinburne and Mark Twain.

TO THE books about this country, written by friendly foreigners, there is now added an interesting little volume by an Englishman, Frank Dilnot. He calls his work "The New America" (Macmillan) and in it presents a series of short, vivacious sketches on American life during 1917-1918.

"DAREDEVIL" is the name that was applied early in the war to the despatch riders of the motor cycle corps; Captain A. P. Corcoran, who was one of them, tells about the things they had to do in "The Daredevil of the Army," which E. P. Dutton & Company are publishing this week.

FREDERICK A. STOKES COMPANY announces the Fourth Printing completing 200,000 copies of Lieut. Streeter's new book "That's Me All Over, Mable" which was published January 15th. They also announce the Sixteenth Printing of "Dere Mable," bringing the total up to 600,000 copies.

IN PLANNING their campaign for marketing Seymour and Frary's two volume work on "How the World Votes," C. A. Nichols Co. has prepared a most interesting and well designed sales folder, four pages illustrated, which ought to help in fixing a customer's attention on the character and value of the set.

READERS OF "America in France" (Dodd, Mead & Company) will be interested to learn that its author, Frederick Palmer, has recently been commissioned Lieutenant-Colonel. At our entrance into the war he was given a commission as Major and was appointed chief censor in France, sailing on the Baltic with General Pershing and his staff.

IN THE ISSUE of January 18th, we credited Hoares Short Italian Dictionary to Oxford University Press instead of to Cambridge University Press (G. P. Putnam's Sons' agents). Miss Mudge, reference librarian of Columbia University, recommended the volume as one of the most valuable of 1918 publications in the reference field.

OF THE fourteen new titles from the *Modern Library* series of Boni & Liveright, some of the particularly interesting ones are "The Poems of François Villon" with an introduction by John Payne; "The Woman Question" edited by T. R. Smith of the *Century Magazine*,—a symposium by G. Lowes Dickinson, Ellen Key, John Stuart Mill, Havelock Ellis, Elsie Clewes Parsons and others; and "The Flame of Life" by Gabriele D'Annunzio.

"A HISTORY OF DEPARTED THINGS," by Mrs. Henry Head, a little book out of England to which E. P. Dutton & Company are giving American publication, is one of those tales that are "different", which, in their many varied kinds, are so much more frequently found among the products of English authors than among those of this country, who are prone to follow conventional lines of literary inspiration and method. This little book is the story thru half a lifetime of several intertwined lives, most of it told in the letters of the various people concerned to one another, with connecting bits of explanation by one of the actors in the human drama.

MAKING GOOD IN THE NEW ERA

A Page of Ideas and Suggestions for the Retail Bookseller

Information Business Men Want

A recent canvass carried on among its members by an enterprising club in Cleveland, Ohio, brought interesting results as to the subjects which claim the business man's attention in these post-war days. Twenty popular topics ranging from reconstruction to writing letters were listed and each man was requested to make five choices, giving his individual preferences. From the 419 answers received, it is readily apparent that an unusual degree of interest now centers in reconstruction problems and matters relating to Government activities. Subjects dealing with after-the-war conditions in their relation to business and finance are uppermost in the thoughts of all business men at the present, and it is a progressive bookseller who takes the hint given by this Cleveland club and lays in a stock of well-selected books dealing with all phases of these problems of the day.

The Bookish Books

The bookseller in Ohio who is reported as having sold fifty copies this season of Newton's "The Amenities of Book Collecting" is building a good foundation for future business, as the people spending a few pleasant hours in such an atmosphere of bookishness are bound to become more enthusiastic frequenters of the bookstores and more valuable supporters. Morley's "Parnassus on Wheels," Lowell's "Tendencies of Modern American Poetry," Hutton's "Talks in a Library" are others of the type of book that help the bookstore by increasing the love of books.

Criticism Sought and Paid For

All booksellers working with the idea of the best service to the greatest number are always appreciative of commendation, and are ready to listen to the voice of constructive criticism. But whether they really welcome suggestions or not depends on their ability to consider their work greater than themselves.

One firm, Newbegin's, of San Francisco, recently demonstrated that it belonged in this superior class, for it not only welcomed criticism but it actually solicited it. Anxious to learn what the librarians of California thought of the service offered in the bookstore, Newbegin's offered a prize of ten dollars for the best letter written by a librarian telling frankly, but kindly, in just what ways its service could be improved. Many of the replies contained helpful, stimulating ideas, and the prize-winning letter itself was so full of constructive criticism that we take the opportunity of quoting quite freely from it, knowing that it undoubtedly will prove helpful to other progressive members of the trade.

Librarians in criticising the book-dealer must decide just what points are essential to good service and to which of them they are legitimately entitled. In the words of the prize-winning librarian, these points are enumerated as follows:

1. When direct questions are asked as to books, prices or any information whatever, we should like to feel that an answer will be received within a reasonable length of time.
2. We like to feel that we may ask these questions—whether they be of editions, reference questions, forthcoming publications or any query about which the bookdealer may have more authentic knowledge than we.
3. We, *at all times*, wish to receive our bills with the shipment or as soon thereafter as possible.
4. We like the firm to conform as nearly as possible with our custom as to billing—always alphabetized and with serial number; in duplicate or triplicate as requested.
5. We like to feel that the firm is ready and willing to adjust all errors.
6. In short, we like to have that feeling of dependableness that observation of the above points would give us.

Jackets

We care not who reads a nation's books as long as we can read the jackets. Nowadays, no jacket, no book. It is the gaudily dressed barker who stands outside of the thought-shop and howls his wares at you—stridently, in yellow; appealingly, in blue; luringly, in white; threateningly, in red.

We know a man who spends whole days in a big Fifth avenue book store reading the jackets on the books. He says if he went to the Public Library he'd have to read the book, as there they peel off all jackets. But in the big book store he has found the Seven-Leagued Boot of Knowledge. He knows all about all books by observing jackets. He confesses to have read the jackets on 7,402 war books. He knows all about Theodore Dreiser, Joseph Hergesheimer and Amy Lowell by reading the press notices about their books on the back of the jackets of their latest works.

The jacket is still in its infancy, like the movie. Whoever first conceived the idea got hold of something of which he did not know the value and future importance. The jacket is becoming more and more literary, and Wells and Shaw and Huneker, we understand, receive fabulous prices for writing jackets.

Jacket collecting will be the next craze. Private libraries will disappear and give place to jacket files. Men will pay enormous prices for jackets in years to come, as they collect rare objects now. There may be even, some day, be a Metropolitan Museum of Jackets, a Louvre whose walls will be hung with curious and artistic book coverings.

Pity the French! In their yellow-backs, which have circulated thruout the world by the millions, there is only literature. The French have no jackets on their books! One has really got to *read* these books to know what is in them. Ah, but wait! They are going to change all that. And we predict that you will live to see Bibles with a jacket, by Billy Sunday.—New York *Sun*.

CHANGES IN PRICE

DOUBLEDAY, PAGE & COMPANY

Complete edition of Walt Whitman's "Leaves of Grass; from $1.50 to $2.00.

OXFORD UNIVERSITY PRESS

History of the Belligerents Series. The following are now each, net, $3.25:

"Evolution of Prussia." Marriott and Robertson.
"The Balkans." Forbes and others.
"France, Mediæval and Modern." Hassall.
"Portugal, Old and Young." George Young.
"The Guardians of the Gate (Serbia)." Laffan.
"Japan: Rise of Modern Power." Porter.

Bell's Christ Church Drawings; now $2.25.

Dixon's "English Parnassus"; now $2.70.

Collins' "Poems of Action" (text edition only); net, $1.

Smith's "Book of Verse for Boys and Girls" (complete edition); now $1.

Marriott's "Eastern Question," new edition (2nd), uniform with the *Belligerents Series,* now, net, $4.25.

FLEMING H. REVELL COMPANY

Increases in the prices have been made on many of our publications. A new trade order list giving these revised prices, which are now in effect, is being mailed to the trade.

Recent Motion Pictures Based on Published Books or Plays

These pictures have been selected for listing by the National Board of Reviews of Motion Pictures:

Lion and the Mouse, The, 6 reels, Vitagraph. Star—Alice Joyce.
A screen adaptation of the stage drama dealing with politics and love.

Who Cares, 5 reels, Select. Star—Constance Talmadge.
A society problem melodrama taken from a novel of the same name by Cosmo Hamilton (Little, Brown & Co.)

Man in the Open, A, 6 reels, United Picture Theatres of America. Star—Dustin Farnum.
Founded on Roger Pocock's novel of adventure in the Northwest.

Mrs. Wiggs of the Cabbage Patch, 5 reels, Famous Players-Lasky: Paramount. Star—Marguerite Clark.
Comedy drama adapted from the story by Alice Hegan Rice.

Personal Notes

JAMES D. BLAKE, recently resigned as manager at Newbegin's, is reported to have accepted a position with H. Liebes & Co., one of the big fur house of San Francisco.

MRS. F. H. COST, who recently resigned her position at A. M. Robertson's, San Francisco, is now with J. J. Newbegin.

MISS KATHERINE RITCHIE has resigned as buyer at the Emporium, San Francisco, and will make her home in Chicago.

T. B. DE VINNE, son of the founder of the De Vinne Press, New York, has retired from the presidency and all active association with the business. He is succeeded by James W. Bothwell, who has been with the company for over forty years, and for the past eleven years has been general manager of the business.

Foster vs. Callaghan

In the case of Roger Foster vs. Callaghan & Co., the Chicago publishing house, Judge Mack of the United States District Court, sitting in New York, issued an injunction restraining the publishers from further sale of Byrne's "Federal Criminal Procedure," which now contains a preface whose statements would tend to injure the sale of the plaintiff's work, "Federal Practice," which had been previously issued by the same house. The case will be commented on in detail in the next issue.

Business Notes

DALLAS, TEX.—The Baptist Standard Publishing Co. has taken over the retail business of the B. J. Robert Book Co. and will conduct it as "The Downtown Book Store."

FAYETTEVILLE, N. C.—The Standard Stationery Co. is reported in the hands of the receiver.

LOS ANGELES, CAL.—Potter Brother Company has moved its offices and warerooms to 1057-63 North Alameda Street, where it will have a representative jobbing stock of all publishers, including the educational lines previously carried by Cunningham, Curtiss & Welch Co.

NEW CASTLE, IND.—The City Book Store is now owned by Madge L. Hernly.

PARIS, ILL.—Archer's West Side Book Store has been purchased by M. Reib & Co.

WASHINGTON, PA.—Charles M. Reed is starting again in business.

Card from a local station agent to a studious citizen:

"Sir—Please send, without delay, for the case of books directed to you, which is lying at this station and is leaking badly."

The Picture of Benjamin Franklin Appears on the New War Savings Stamps of the 1919 issue.

THE WEEKLY RECORD OF NEW PUBLICATIONS

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.) Fe. (48mo: 10 cm); sq., obl., nar., designate square, oblong, narrow.

Alsaker, Rasmus Larssen, M. D.
Curing diseases of heart and arteries; being a treatise regarding the cause and the natural cure of heart disease, arteriosclerosis, apoplexy, etc. 166 p. pl. S '18 c. N. Y., F. E. Morrison, 1133 Broadway. $2 n.

Ambler, Charles Henry
John Floyd. 248 p. il. D '18 c. Richmond, Va., Richmond Press. $2
Biography of a former governor of Virginia.

Atherton, Mrs. Gertrude Franklin Horn
The avalanche; a mystery story. 229 p. D [c. '19] N. Y., Stokes. $1.35 n.
Mystery story of San Francisco society.

Bailey, Henry Turner
Photography and fine art. 124 p. col. front. il. Q '18 Worcester, Mass., Davis Press. $1.50

Bailey, Liberty Hyde
What is democracy? 175 p. D (Background books) '18 c. Ithaca, N. Y., L. H. Bailey. $1 n.

Balch, Thomas Willing
The question of Alsace and Lorraine. 89 p. pls. fold. map O '18 c. Phil., Allen, Lane & Scott, 1211 Clover St. $1

Barker, Ernest
A confederation of the nations, its powers and constitution. 54 p. D '18 N. Y., Oxford Univ. pap. 45 c.

Barnes, Rev. E. W.
Spiritualism and the Christian faith. 60 p. D (Liverpool Diocesan Board of Divinity pubs. 18) '18 N. Y., Longmans. pap. 75 c. n.

Barr, William Miller
Industrial engineering, a handbook of useful information for managers, engineers, superintendents, designers, draftsmen and others engaged in constructive work. Pt. 1. 15+619 p. il. tabs. diagrs. O '18 c. N. Y., W. M. Barr Co., 116 W. 39th St. $4 n.
Study of chemical and physical properties of materials used in engineering, including those investigated, approved and adopted for government work. Index.

Barton, George Aaron
Haverford Library collection of cuneiform tablets; or, Documents from the temple archives of Telloh. Pts. 1-3. 27; 36; 62 p. pls. F c. New Haven, Ct., Yale Univ. bds. v. 1-2 ea. $4; v. 3 $6
Miscellaneous Babylonian inscriptions. Pt. 1. Q (Yale Oriental ser. Babylonian texts) '18 New Haven, Ct., Yale Univ. $5 n.

Bayliss, William Maddock
Intravenous injection in wound shock; being the Oliver-Sharpey lectures delivered before the Royal College of Physicians of London in May, 1918. 11+172 p. (5½ p. bibl.) il. figs. fold. pl. O '18 N. Y., Longmans. $3 n.
Index. Author is professor of general physiology, University College, London.

Botchkareva, Maria
Yashka; my life as peasant, officer and exile; as set down by Isaac Don Levine. 12+340 p. por O [c. '19] N. Y., Stokes. $2 n.
Life story of Maria Botchkareva, leader of "The Battalion of Death." Gives full account of author's four years' service in the ranks and a vivid picture of Bolshevism.

Burnz, Eliza Boardman
Burnz' phonetic stenography; arranged on the basis of Isaac Pitman's "Phonography." 15th rev. ed. 143 p. D '18 c. N. Y., [Miss Conklin's Secretarial School, 37 W. 39th St.] $2

Adams, Sara Swain
How to set the table for every occasion; with some facts about the Irish linen country and the proper care of linens. 48 p. il. c. Q N. Y., Derryvale Linen Co., 23 E. 22d St. bds. 50 c. n.

Arnold, Jacob Hiram
A study of farming in southwestern Kentucky. 19 p. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Atkin, Frank Newell
The quiver, aphorisms wise and other wise. 81 p. D [c. '18] [Hobart, Ind., Parish Leaflet Co.] $1

Barbour, Robert Porter
The theory and mechanics of underwriting; a lecture to insurance women. 12 p. O [n. d.] [N. Y., Insurance Soc. of N. Y., 84 William St.] pap.

Barker, Ernest
Linguistic oppression in the German empire. 46 p. D '18 N. Y., Harper. pap. 25 c. n.

Baston, George Henry
A preliminary study of the bleaching of oats with sulphur dioxid. 11 p. il. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Bird, Harold Stirling, and Grimes, Arthur Middleton
Loading American grapes. 28 p. il. O (U. S. Dept. of Agric. Bu. of Markets doc.) '18 Wash., D. C., Gov. Pr. Off.

Bogardus, Emory Stephen
A guide for writing social science "papers." 20 p. S '18 c. Los Angeles, Cal., Univ. of Southern Cal. pap. 25 c.

Brockwell, Maurice Walter
Erasmus: humanist and painter; a study of a triptych in a private collection. 98 p. il. O '18 N. Y., E. A. Faust, 11 E. 22d St. (priv. pr.)

Byrnes, Clara
Block sketches of New York city; maps drawn by May C. Cermák; with an introductory essay, The microscopy of a great city. 16 p. plans F [c. '18] N. Y., Radbridge Co., 144 Pearl St. pap. $2.75

Chamberlain, George Agnew
White man; il. by W. H. D. Koerner. 299 p. pls. D [c. '19] Indianapolis, Bobbs-Merrill. $1.75 n.
Romance of a man and a woman, strangers, who are thrown together by circumstances in the heart of the African jungle.

Chinard, Gilbert
Chateaubriand, Les Natchez, livres I et II; contribution à l'étude des sources de Chateaubriand. 201—264 p. O (Pubs. in modern philology, v. 7, no. 5) Berkeley, Cal., Univ. of Cal. pap. 75 c.

Coghlan, Timothy Augustine
Labor and industry in Australia; from the first settlement in 1788 to the establishment of the commonwealth in 1901. In 4 v. 2450 p. O '18 N. Y., Oxford Univ. $33
Study of immigration, land legislation, prices, political action and those things affecting labor movement in Australia. Based on official records, contemporary publications and information obtained from personal interviews with persons who have played a prominent part in Australian affairs. Index.

Cooke, Flora J.
Nature myths and stories; with ils. by Dorothy Dulin. Rev. ed. 159 p. col. front. D [c. '19] Chic., A. Flanagan Co., 551 Wabash Ave. 50 c.

Coolidge, A. B.
The refugees in Evergreen Village; il. by L. J. Bridgman. D '18 c. Bost., Old Corner Bk. Store, 27 Bromfield St. $1 n.
Stories for children.

Cooper, E. H .
How to prepare for civil service. 128 p. pls. D [c. '18] N. Y., Gregg Pub., 77 Madison Ave. $1

Delbridge, Charles Lomax
Delbridge pocket size 5 point calculator, 35 cents to 40 cents, 301 to 700 pounds. 162 p. O '18 c. St. Louis, Delbridge Co. $2.50

Elliott, Albert Wells
The cause of the social evil. [3d ed. rev.] 122 p. O [c. '19] Macon, Ga., A. W. Elliott. $1.50

Griffin, Grace Gardner, comp.
Writings on American history, 1916; a bibliography of books and articles on United States and Canadian history published during the year 1916, with some memoranda on other portions of America. 16+200 p. O '18 c. New Haven, Ct., Yale Univ. $2.50

Halstead, William Riley
The tragedy of labor; a monograph in folk philosophy. 107 p. S [c. '19] N. Y. and Cin., Abingdon Press. 50 c. n.
Partial contents: The economic side of socialism; Private property and the wage; The opportunity to make a living.

Herbert, Mrs. S.
Sex-lore; a primer on courtship, marriage and parenthood. 12+147 p. il. D '18 N. Y., Macmillan. $3 n.

Hetherington, Hector James Wright, and Muirhead, John Henry
Social purpose; a contribution to a philosophy of civic society. 317 p. O (Lib. of Philosophy) ['18] N. Y., Macmillan. $3.50 n.

Hobhouse, Leonard Trelawney
The metaphysical theory of the state; a criticism; 156 p. O (Studies in economics and political science) ['18] N. Y., Macmillan. $2 n.

Catholic Church. Liturgy and Ritual
La chiave del paradiso; libro di preghiere con l'aggiunta dei vangeli di tutte le domeniche e principali feste dell' anno, per il sac. Pasquale T. Lombardo. 329 p. il. Tt '18 c. Yonkers-on-Hudson, N. Y., Mt. Carmel Church. 50 c. n.

Champion Coated Paper Co.
Ireland. 14 p. il. O (Champion monographs) c. N. Y., Champion Coated Paper Co. [108 Duane St.] pap. gratis

Christie, George Irving
Finding labor to harvest the food crops. 8 p. map O (U. S. Dept. of Agric. circ.) '18 Wash., D. C. [Gov. Pr. Off.]

Clément, Marguerite, comp.
A selected list of French books for libraries of high schools and normal schools. 4 p. O '18 [N. Y., H. W. Wilson Co.] pap. gratis (out of print)

Cram, Fred Danford, ed.
Case civics, a guide to citizenship, for schools, originated in idea and arranged in form. 94 p. il. O '18 c. Mason City, Ia., Republican Pr. pap. 25 c.

Daggett, William Wallace
A lodge cipher to a correct and complete work, and in addition thereto, printed in full are the monitorial instructions for all the degrees; the twenty-five ancient landmarks of the craft, and an appendix of valuable information consisting of test oath, prayers, odes, charges, addresses, soliloquies, etc. 13th ed. 242 p. por. S '18 c. Oshkosh, Wis., W. W. Daggett, 175 Jefferson Ave. $3.50

Drake, J. Allen
Saving farm labor by harvesting crops with live stock. 15 p. il. O (U. S. Dept. of Agric. farmers' bull.) ['18] [Wash., D. C., Gov. Pr. Off.]

Evans, Morgan William
Timothy. 28 p. il. maps O (U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Exporters' encyclopaedia, 1918-19. O '18 N. Y., Exporters' Encyclopaedia Co., 80 Broad St. $8.50

Firestone, Edward Newton
Firestone's funny firlosophy; with il. by Jim Blake. 56 p. por. il. T '18 Akron, O., Firestone Tire & Rubber Co. pap. gratis

Fisher, Duward Frederick
Apple powdery mildew and its control in the arid regions of the Pacific Northwest. 28 p. il. pls. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Foster, George Burman
The function of death in human experience; reprinted from University of Chicago Sermons. 18 p. O c. '15 [Chic., Univ. of Chic.] pap. 25 c. n.

Friedmann, Ernestine L.
How to begin—organization. 26 p. D (Department of industrial work) '18 c. N. Y., Y. W. C. A. Nat. Bd., 600 Lexington Ave. pap. 30 c. n.

Great Britain. War Office
Vocabulary of German military terms and abbreviations. 170 p. D '18 Wash., D. C., Gov. Pr. Off.

Hall, Alice Shellabarger
Autogravure and Man's dual nature; practical science of character building through analogy, concrete and objective methods. [Rev. ed.] 2 v. in 1. 76; 64 p. il. pl. D [c. '16-'18] [Chic., Alice S. Hall, 1922 W. Monroe St.] pap. 50 c.

Haskell, Earl Stanley
Systems of hog farming in the southeastern states. 40 p. il. O (U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Hawthorne, Harvey W.
A five-year farm management survey in Palmer township, Washington County, Ohio, 1912-1916. 53 p. il. diagrs. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C., Gov. Pr. Off.

Haywood, John Kerfoot, and Smith, Charles Meldrum
A method for preparing a commercial grade of calcium arsenate. 10 p. O (U. S. Dept of Agric. bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Hoffman, Angelo Lewis
Latest magic; being original conjuring tricks. 222 p. il. por. O N. Y., Spon & Chamberlain, 123 Liberty St. $1.50 n.

Holmes, Samuel Jackson
The elements of animal biology; with 249 ils. 10+402 p. diagrs. D [c. '19] Phil., Blakiston. $1.35

Ihrig, Roscoe Myrl
Word formation and syntax; exercises based on Greenfield's "Technical and scientific German." 7+102 p. D (Heath's modern language ser.) [c. '18] N. Y., Heath. pap. 40 c.

Kean, Francis John
Aeronautical engines; a critical survey of current practice, with special reference to the balancing of inertia forces; 29 pls. including 82 ils. 2d ed., rev. and enl. 101 p. pls. fold. diagrs. O '18 N. Y., Spon & C. $2.50

Keeler, Ralph Welles
Heart messages from the Psalms; with an introd. by Robert W. Rogers. 137 p. D (Life and service ser.) [c. '19] N. Y. and Cin., Abingdon Press. 50 c. n.

Ladd, George Trumbull, D.D.
Knowledge, life and reality. New ed. 549 p. O c. New Haven, Ct., Yale Univ. $3.50

McCrae, Lt.-Col. John
In Flanders fields; and other poems; with an essay in character by Sir Andrew Macphail. 9+141 p. pls. pors. facsm. D c. N. Y., Putnam. $1.50

McCutcheon, George Barr
Green Fancy. 364 p. il. D (Rebound fiction) '18 Chic., M. A. Donohue & Co., 701 S. Dearborn St. 65 c. n.

McHale, C. F.
Spanish taught in Spanish; a textbook for learning Spanish in the easiest and most practical manner. 8+136 p. D [c. '19] Bost., Houghton Mifflin. $1

Mackenzie, John Stuart
Outlines of social philosophy. 280 p. O (Studies in economics and political science) ['18] N. Y., Macmillan. $2.60 n.

McKinley, Albert Edward, and others
A school history of the great war. 192 p. (bibls.) maps S [c. '18] N. Y., Am. Book Co., 100 Washington Sq., E. 60 c.

McMurry, Frank Morton
The geography of the great war. 40 p. il. maps O '18 c. N. Y., Macmillan. pap. 28 c. n.

Henderson, Charles William
Gold, silver, copper, and lead in South Dakota and Wyoming in 1917. 153—165 p. tabs. O (U. S. Geol. Survey, Mineral resources of the U. S., 1917 —pt. 1) Wash., D. C., Gov. Pr. Off. pap.

Holmes, George Kirby
Potatoes: acreage, production, foreign trade, supply, and consumption. 24 p. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Hooker, William Francis
Prairie schooner. 156 p. il. D '18 Chic., Saul Bros., 626 Federal St. $1.20

Hubbard, Prévost, and Jackson, Frank Herbert
Typical specifications for non-bituminous road materials 40 p. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C., Gov. Pr. Off.

Hughson, Shirley Carter
The wine of God; a spiritual study of Our Lord's first miracle. 141 p. S (Roodcroft lib.) '18 West Park, N. Y., Holy Cross Press. $1 n.

Hunter, Walter David
The Pink bollworm [Pectinophora gossypiella Saunders] with special reference to steps taken by the Department of agriculture to prevent its establishment in the United States. 27 p. il. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Jenkins, Minnie Kimball, and others
Efficiency of commercial egg candling. 22 p. tabs. diagrs. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Johnson, Duncan Starr
The fruit of opuntia fulgida; a study of perennation and proliferation in the fruits of certain cactaceae. 62 p pls. Q (Publication 269) Wash., D. C., Carnegie Inst. pap. $2.50

Kansas, State Bd. of Health. Div. of Child Hygiene
Handbook of child hygiene. 160 p. O (Bulletin) ['18] Topeka, Kan., Kan. State Bd. of Health. pap.

Kempf, Edward John
The autonomic functions and the personality. 14+156 p. il. diagrs. O (Nervous and mental disease monograph ser.) Wash., Nervous and Mental Disease Pub. pap. $2 n.

Knopf, Adolph
Geology and ore deposits of the Yerington District, Nevada. 68 p. il. pls. fold. chart maps (1 fold. in pocket) Q (U. S. Geol. Survey professional pap. 114) '18 Wash., D. C., Gov. Pr. Off. pap.

Kyle, Curtis Hernon
Shuck protection for ear corn. 16 p. il. O (U. S Dept. of Agric. bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Lamon, Harry Miles
Hints to poultry raisers. Rev. July, 1918. 16 p. il. O (U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C., Gov. Pr. Off.

Lantz, David Ernest
Raising guinea pigs. Rev. July, 1918. 11 p. il. O (U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C., Gov. Pr. Off.

Le Clerc, Joseph Arthur, and Wessling, Hannah Louise
The chemical analysis of wheat-flour substitutes and of the breads made therefrom. 12 p. pls. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Lemons, Jean L.
The rabbit breeders' ready reference; an encyclopedia of the science of rabbit culture. 127 p. pls. diagr. O '18 c. Mounds, Okla., "OK" Poultry Journal. pap. $1

Livingston, George
The wheat standards and their application. 12 p. O ['18] [Wash., D. C., Gov. Pr. Off.]

Lockhart, Andrew Francis
At the bars of memory; and other poems. 23 p. D '18 Milan, Ill., Truth and Light Pub. Ho. pap. 25 c.

Loving, Pierre
Letters from Beatrice. '18 c. Oswego, N. Y., Times Co. 50 c.

McClure, Charles Freeman Williams
On the behavior of Bufo and Rana toward colloidal dyes of the acid azo group (trypan blue and dye no. 161) with reference to the portal of entry of the dye, and the causes which underlie the initiation of the process by which colloidal dye particles are stored in the cytoplasm of certain typical cells of the embryo, and II. with reference to the development of the lymphatic system 63 p. Q (American anatomical memoirs) ['18] Phil., Wistar Institute of Anatomy and Biology. pap. $1.25 n.

McEwen, George Francis
Oceanic circulation and its bearing upon attempts to make seasonal weather forecasts; a sketch of observational methods and explanation. 20 p. O (Scripps Inst. for Biological Research bull. 7) '18 [Berkeley, Cal.] Univ. of Cal. pap.

Marriott, John Arthur Ransome
The European commonwealth; problems historical and diplomatic. 11+370 p. O '18 N. Y., Oxford Univ. $7.50 n.
Selections from author's essays contributed to various reviews during past four years, on various aspects of the war.

Means, Philip Ainsworth
Racial factors in democracy. 10+278 p. O c. Bost., M. Jones Co. $2.50 n.

Melius, Louis
The American postal service. 2d ed. 112 p. il. O Wash., D. C., Louis Melius. pap. 75c.

National Industrial Conference Board
Wartime changes in the cost of living. 7+78 p. tabs. diagrs. (1 fold.) O '18 (Research report, 9) Bost., National Industrial Conference Bd. pap. $1

Nightingale, M.
Verses wise and otherwise. 62 p. D '18 N. Y., Longmans. pap. $1 n.

Norus, T., and Zilius, J.
Lithuania's case for independence. 96 p. O '18 Wash., D. C., [Lithuanian National Council] $1.25; pap. 75 c.
Account of Lithuania and her people, her history, ideals and aspirations.

Oppenheim, Lossa Francis Lawrence
The League of Nations and its problems; three lectures. 12+84 p. O (Contributions to international law and diplomacy) N. Y., Longmans. $2 n.
Contents: The aims of the League of Nations; Organization and legislation of the League of Nations; Administration of justice and mediation within the League of Nations. Index. Author is professor of international law, University of Cambridge.

Oxford poetry, 1918; ed. by T. W. E., E. F. A. G., and D. L. S. 6+55 p. D '18 [N. Y., Longmans] pap. 50 c. n.

Pericles
The funeral oration spoken by [author]; from the second book of Thucydides; Englished by Thomas Hobbes of Malmesbury. 29 p. S (Sheldonian ser.) [N. Y., Longmans] bds. 90 c. n.

Peters, William Edwards
Ohio lands and their subdivision. 2d ed. 413 p. maps (1 fold. in pocket) diagrs. O '18 c. Athens, O., W. E. Peters. $6

Pfatteicher, Ernst Philip Henry
Sermons on the Gospels, Advent to Trinity. 317 p. O [c. '18] Phil., General Council Publication Ho. $1.75 n.

Platnauer, Maurice
The life and reign of the Emperor Lucius Septimius Severus. 6+221 p. (4½ p. bibl.) O '18 N. Y., Oxford Univ. $5.40
Index. Author is assistant master at Winchester College.

Pollard, Albert Frederick
The League of Nations; an historical argument. 1, The conditions of the problem. 2, The League of Nations on paper. 3, The lesson of history. 68 p. D '18 [N. Y., Oxford Univ.] pap. 45 c.

Positive (The) note in Christianity. 200 p. il. O '18 c. Phil., Am. Bapt. $1.50 n.

Potter, Beatrix
The tale of Johnny Town-mouse. 84 p. col. pls. T [c. '18] N. Y., F. Warner & Co. [12 E. 33d St.] bds. 60 c. n.

Potter, Frank Hunter
The naval reserve. 167 p. pls. D c. N. Y., Holt. $1.35 n.
Story of the naval reserve, how it came in to being, of its personnel, camp, training, welfare work, etc.

Price, Lawrence Marsden
English-German literary influences; bibliography and survey. Pt. 1, Bibliography. 111 p. O (Pubs. in modern philology, v. 9, no. 1) Berkeley, Cal., Univ. of Cal. pap. $1.25

Quackenbos, John Duncan, M.D.
Magnhild; a tale of psychic love. 335 p. O [c. '18] Bost., Badger. $1.50 n.
Novel presenting the spiritual as opposed to the carnal side of love and marriage.

Rees, Fred Harris
Investigators and adjusters hand book; a textbook on automobile, team, general liability, workmen's compensation, burglary and theft insurance. 13+264 p. S [c. '18] N. Y., Spectator Co., 135 William St. $2.50

Restoration to the Sacred Heart; by the author of "The vocation of the soul"; put forth by the Confraternity of the Divine Love. 8+55 p. D '18 N. Y., Longmans. $1 n.

Marsh, Charles Dwight, and others
Larkspur or "poison weed." 15 p. il. O (U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C., Gov. Pr. Off.
Stagger grass (Chrosperma muscætoxicum) as a poisonous plant. 15 p. il. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C., Gov. Pr. Off.

Memorandum on the industrial situation after the war. 76 p. O [n. d.] Phil., United States Shipping Bd. Emergency Fleet Corp. [140 N. Broad St.] pap.

Mohler, John Robbins
Foot-and-mouth disease. Rev. June, 1918. 20 p. il. (U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C., Gov. Pr. Off.

National Industrial Conference Board
Brief analysis of war revenue bill H. R. 12863 as affecting industry. 15 p. O Bost., National Industrial Conference Bd. pap.

National Savings Bank of the City of Albany
Albany's historic street; a collection of some of the historic facts and interesting traditions relating to State Street & its neighborhood. 14+43 p. il. pors. O '18 Albany, N. Y., National Savings Bank of the City of Albany. gratis

Pardee, Joseph T
Geology and mineral deposits of the Colville Indian Reservation, Washington. 186 p. pls. fold. maps (1 in pocket) O (U. S. Geol. Survey bull. 677) '18 Wash., D. C., Gov. Pr. Off. pap.

Perkins, Charles R.
The agent; a lecture to insurance women, April 8, 1918. 20 p. O [n. d.] [N. Y., Insurance Soc. of N. Y.] pap.

Perkins, Herbert F.
The manufacturer's wage problem. 10 p. O Chic., Union League Club [War Committee]. pap. 5 c.

Pocket billiard shots, records and rules. N. Y., Brunswick-Balke-Collender Co., 29 W. 32d St. pap. 25 c.

Postmark collection book of the United States of America. O '18 Montclair, N. J., Brother Cushman. bds. $1

Richardson, Norman Egbert
Religious education and reconstruction. 32 p. D [c. '19] N. Y., and Cin., Abingdon Press. pap. 15 c. n.

R U S. Rural uplook service; a preliminary attempt to register the rural leadership in the United States and Canada. 313 p. O '18 c. Ithaca., N. Y., L. H. Bailey. $3 n.

St. Louis. Bd. of Education
Physical training for the elementary schools, grades 1, 2, 3, 4. 48 p. (21-3 p. bibl.) plans O (Public School Messenger) '18 St. Louis, Mo., St. Louis Bd. of Educ. pap.

Sargent, Arthur John
Seaways of the empire; notes on the geography of transport. 12+171 p. il. D '18 N. Y., Macmillan. $3 n.

Sayre, Lucius Elmer, and Havenhill, L. D.
Essentials of pharmacy; a ready reference for students of pharmacy. 495 p. fold. tab. D '18 Phil., Saunders. $2.75

Scherer, Peter J.
Beginners' French reader. 9+181 p. il. music D (New-world French ser.) c. Yonkers-on-Hudson, World Bk. Co. 88 c.

Schnure, William Marion, comp.
Selinsgrove, Penna., chronology. Limited ed. v. 1, 1700—1850. 153 p. pl. por. plans facsms. O '18 c. Middleburg, Pa., Middleburg Post. $1.50

Shakespeare, William
King Henry VI; ed. by Tucker Brooke. 150 p. S (Yale Shakespeare) c. New Haven, Ct., Yale Univ. 50 c.

Shealy, Edward Marvin
Steam engines; prepared in the Extension division of the University of Wisconsin. 11+290 p. il. diagrs. O (Engineering education ser.) N. Y., McGraw-Hill. $2.50

Sindell, Martin
Romance and revolution [a novel] 555 p. il. pls. O '18 Eau Claire, Wis., Paramount Pub. $1.65 n.

Smoyer, Milton Ellsworth
Auto repairing simplified; or, The romance of motor mechanics, simplified lessons told in words that all men and children understand. 4th ed. rev. and enl. 397 p. il. (part col.) por. Q c. '18 Kansas City, Mo., Tiernan-Dart Pr., 312 W. 6th St. $3

Snowden, James Henry, D.D.
The coming of the Lord: will it be premillennial? 21+288 p. (5½ p. bibl.) D c. N. Y., Macmillan. $1.75 n.
Contends that the kingdom of God is now being established and will be followed by the final advent of Christ and the eternal state. Index. Author is professor of systematic theology, Western Theological Seminary, Pittsburgh.

Southall, James Powell Cocke
Mirrors, prisms and lenses; a text-book of geometrical optics. 19+579 p. il. diagrs. D '18 c. N. Y., Macmillan. $3.25
Outgrowth of a course of lectures on optics given in Columbia University.

Starrett, Vincent
Arthur Machen, a novelist of ecstasy and sin; with two uncollected poems by Arthur Machen. 35 p. D '18 Chic., Walter M. Hill [22 E. Washington St.] bds. $2 (250 copies)
Brief account of life and a critical estimate of this English writer.

Steele, David McConnell
Addresses and sermons to students. 10+257 p. D c. N. Y., Putnam. $1.25 n.

Roberts, Maurice G.
Federal liabilities of carriers; a treatise upon the duties and liabilities of common carriers by railroads under all federal laws, with an appendix containing a copy of the federal statutes affeiting railroads, and the general orders of the director general of railroads under the Federal control act of 1918. 3031 p. Q '18 c. Chic., Callaghan. $15 n.

Salmon, Daniel Elmer
Important poultry diseases. Rev. with additions by Bernard A. Gallagher. Sections on parasites rev. by W. D. Foster. 48 p. il. O (U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C. [Gov. Pr. Off.]

Sampson, Arthur William
Climate and plant growth in certain vegetative associations. 72 p. il. diagrs. O (U. S. Dept. of Agric. bull) '18 Wash., D. C., Gov. Pr. Off.

Schlink, Frederick John
Variance of measuring instruments and its relation to accuracy and sensitivity. 741—764 p. il. diagrs. Q (U. S. Bu. of Standards scientific pap.) Wash., D. C., Gov. Pr. Off.

Scott, Eugene Wiley, and others
Results of experiments with miscellaneous substances against bed-bugs, cockroaches, clothes moths, and carpet beetles. 36 p. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C., Gov. Pr. Off.

Seibel, George
The fall; being a true account of what happened in paradise, for the benefit of all scandal-mongers, with a new interpretation of sacred history, vindicating snakes and apples. 62 p. D '19 c. '18 Pittsburgh, Pa., Lessing Co. pap. 35 c.
The wine-bills of Omar Khayyam. 34 p. front. D c. Pittsburgh, Pa., Lessing Co. pap. 25 c.

Shambaugh, Mrs. Bertha Maud Horack
Organized speaking in Iowa during the war. 56 p. pors. D (Iowa and war). Iowa City, Ia., Ia. State Historical Soc. pap. 10 c.

Shamel, Archibald Dixon, and others
Citrus-fruit improvement; a study of bud variation in the Marsh grapefruit. 112 p. pls. tabs. diagrs. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C., Gov. Pr. Off.

Sheard, Charles
Physiological optics; being an essay contributed to the American encyclopedia of ophthalmology; il. with 250 diagrs. 513 p. O c. Chic., Cleveland Press, 407 Orleans St. $5 (400 copies)

Shurter, Edwin Du Bois, ed.
War songs for community meetings. 14 p. O (Bulletin) [c. '18] Austin, Tex., Univ. of Tex. pap.

Sidelights on life in Lithuania. 14 p. il. pl. O ['18] Wash., D. C. [Lithuanian National Council] pap. gratis

Smyth, John Paterson
How God inspired the Bible; thoughts for the present disquiet. 6th ed. 8+222 p. D N. Y., J. Pott & Co., 214 E. 23d St. $1 n.

Society visiting list or "blue book" for the season of 1919; a register of the society of Baltimore and suburbs; including a list of members in the military and naval services, American Red Cross and foreign relief. 30th ed. 417 p. fold. charts D c. '18 Balt., Norman, Remington Co. $4

Sproul, Albert Cliff
Behind the enemy's lines. 40 p. il. S [c. '18] Elgin, Ill., D. C. Cook Pub. pap. 6 c.
Spies. 37 p. il. S [c. '18] Elgin, Ill., D. C. Cook Pub. pap. 6 c.

Stender, August
Hotel employees and labor unions. 7 p. O [c. '18] N. Y., International Geneva Assn., 143 W. 44th St. 20 c.

Sudworth, George Bishop
Miscellaneous conifers of the Rocky Mountain region. 45 p. pls. maps O (U. S. Dept. of Agric. bull) '18 Wash., D. C., Gov. Pr. Off.

Strang, Mrs. Herbert
Fabvlæ divales, ex narratione anglica Heræ Heriberti Strang; latine interpretatus est Arcadivs Avellanvs [pseud.]; his accedit fabula Amor et Psyche e libris Metamorphosen Lvcii Apvleii Madaurensis philosophi platonici, cum notis et animadversionibus eiusdem interpretis. 214 p. O (Mount Hope classics, v. 4) [c. '18] N. Y., E. P. Prentice [37 Wall St.] $2.50

Swift, Ivan
The blue crane; and shore songs. 64 p. D N. Y., J. T. White & Co. $1.25 n.

Thompson, J. Walter, Co.
Population and its distribution, comp. from the United States Bureau of census figures. 2d ed., rev. and enl., October, 1918. 12+218 p. O [c. '18] N. Y., J. W. Thompson Co. [244 Madison Ave.] $2.50 n.

Towne, William Elmer
Nature notes at Netop, the cabin in the woods; photographic il. by William E. Towne. 157 p. il. pls. D '18 c. Holyoke, Mass., Elizabeth Towne Co. $1.35
Collection of nature sketches.

Transeau, Edgar Nelson
Science of plant life; a high school botany treating of the plant and its relation to the environment; il. with engravings, diagrs. and maps and with 120 original drawings by Robert J. Sim. 9+336 p. D (New-world science ser.) c. Yonkers-on-Hudson, N. Y., World Bk. Co. $1.48

Van Loan, Charles Emmett
Score by innings. 349 p. D [c. '19] N. Y., Doran. $1.50 n.
Collection of baseball stories. *Partial contents:* The National Commission decides; Piute vs, Piute; The squirrel; His own stuff; Mister Conley.

Vega, Garcilaso de la
Eglogas; edición arreglada por Jaime Fitzmaurice-Kelly. 77 p. S (Oxford Spanish plain texts) '18 N. Y., Oxford Univ. limp cl. 70 c.
Poesias varias; edición arreglada por Jaime Fitzmaurice-Kelly. 56 p. S (Oxford Spanish plain texts) '18 N. Y., Oxford Univ. limp cl. 70 c.

Vogelweide, Walther von der
Songs and sayings; Englished by Frank Betts. 54 p. S (Sheldonian ser.) [n. d.] [N. Y., Longmans] bds. 90 c. n.

Walpole, Hugh Seymour
The secret city; a novel in three parts. 386 p. O [c. '19] N. Y., Doran. $1.60 n.
Novel of Petrograd at the time of the bursting of the Revolution.

Wells, Herbert George
Mr. Britling sees it through. 441 p. il. D (Rebound fiction) '18 Chic., M. A. Donohue & Co. 65 c. n.

Willoughby, William Franklin
An introduction to the study of the government of modern states. 455 p. O c. N. Y., Century Co. $2.25
Discusses types of governments, their establishment, their scope, powers and organization.

Wilson, Woodrow
The state; elements of historical and practical politics. Special ed., rev. to December, 1918, by Edward Elliott. 5+554 p. (bibls.) O '18 N. Y., Heath. $2 n.

Talbot, Arthur Newell, and Gonnerman, Harrison F.
Test of a flat slab floor of the Western Newspaper Union Building. 52 p. pls. diagrs. charts O (Bulletin) '18 Urbana, Ill., Univ. of Ill. pap. 20 c.

Thurston, Ernest Temple
The nature of the beast. 20 p. O '18 N. Y., Harper's Bazar. 25 c.

Tobin, James Joseph, and others
Highway cost keeping. 52 p. tabs. diagrs. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C., Gov. Pr. Off.

Tolley, Howard Ross
The use of machinery in cutting corn. 16 p. il. O (U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C., Gov. Pr. Off.

Townsend, Charles Orrin
Growing sugar beets under humid conditions. Rev. June, 1918. 24 p. il. O (U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C. [Gov. Pr. Off.]

United States
The laws of neutrality as existing on August 1, 1914. May, 1918. 7+578 p. O '18 Wash., D. C., Gov. Pr. Off.

U. S. Dept. of Agric. Bu. of Animal Industry
The making and feeding of silage. [Rev. July, 1918] 29 p. il. O ((U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C. [Gov. Pr. Off.]

U. S. Dept. of Agric. Bu. of Markets
Official grain standards of the United States for wheat, and official grain standards of the United States for shelled corn. 30 p. O ['18] [Wash., D. C., Gov. Pr. Off.]

U. S. Dept. of Agric. Office of Home Economics
Homemade fireless cookers and their use. Rev. August, 1918. 16 p. il. O (U. S. Dept. of Agric. farmers' bull.) '18 Wash., D. C., Gov. Pr. Off.

U. S. Federal Bd. for Vocational Education
Buildings and equipment for schools and classes in trade and industrial subjects. 77 p. il. plans O (Bulletin) '18 Wash., D. C., Gov. Pr. Off.

U. S. Fuel Administration. Bu. of Oil Conservation
Conservation by correct use of natural gas for cooking. 20 p. il. tabs. diagrs. O '18 Wash., D. C., Gov. Pr. Off.
Use and conservation of natural gas; especially adapted for use in schools. 16 p. il. diagrs. O '18 Wash., D. C., Gov. Pr. Off.

U. S. Treasury Dept. National War Savings Committee
Text book for speakers on thrift stamps and war-savings stamps. 56 p. tabs. O '18 Wash., D. C., Gov. Pr. Off.

Wackernagel, Rev. William
The Lutheran church in Paris; an historical and descriptive sketch; with a presentation of American and French Lutheran co-operation. 63 p. pls. pors. D '18 Phil., Pa., General Council Publication Ho. 50 c.; pap. 25 c.

Waggaman, William Henry, and others
Analysis of experimental work with ground raw rock phosphate as a fertilizer. 119 p. O (U. S. Dept. of Agric. bull.) '18 Wash., D. C., Gov. Pr. Off.

Watrous, Edwin Alfred
The bee's bayonet (a little honey and a little sting) camouflage in word painting [verse]. 155 p. D [c. '18] Bost., Badger. $1.25

Wills, John Gordon
Rabies and its control in New York state. 26 p. O ['18] (Bulletin) [Albany, N. Y., N. Y. State Dept. of Farms & Markets] pap.

Wilson, Rev. Levi Nevin
Beggar and monk; a narrative of St. Francis, the holy beggar of Assisi. 40 p. O [c. '18] Meyersdale, Pa., Wilhelm Press. bds. 50 c.

Zapoleon, Louis B.
Geographical phases of farm prices: corn. 53 p. tabs. diagrs. 3 fold. maps O (U. S. Dept. of Agric. bull.) '18 Wash., D. C., Gov. Pr. Off.

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A NEW DEPARTMENT

Beginning with this month and continuing thru the active season in the rare book world, THE PUBLISHERS' WEEKLY is planning to carry on a new department under the heading displayed on these pages.

Every indication points to the fact that America is more and more to enlarge its place as the trading center for rare books, and exceptional activity during this season when the war is only just behind us augurs well for the activity that is to follow.

This department will be under the special charge of Mr. Frederick M. Hopkins whose long experience in the auction field and present close contact with its activities gives him opportunity to speak authoritatively and interestingly about the happenings in the rare book world.

Advertising in this section will be accepted up to the limit of two columns and at the following rates: half column, $9.00; quarter column, $5.00; eighth column or one inch, $2.50. News items for this page can be sent to Mr. Hopkins care of this office, and advertising will be received up to Monday of the week of publication.

THE PUBLISHERS' WEEKLY.

Prices in the English auction market still maintain a high level, with only a moderate number of sales in sight this season.

The auction season this year is going to be a long one. Many valuable collections are yet to be dispersed.

The library of J. W. R. Crawford of New Rochelle, N. Y., well known for its extra-illustrated books, Americana, and first editions, especially the notable collection of Stevenson, will be sold at the Anderson Galleries shortly.

Perhaps the most remarkable feature of the present auction season is the generous prices which valuable books are bringing. Early English literature, Americana colored plate books—rarities of every description, if in the right condition, are in demand.

Nine estimates as to the price Poe's "Tamerlane" would bring in the coming Halsey sale run from $7,500 to $14,250—the latter figure being based upon the Tamerlane bringing as much as Milton's "Comus." The average of the nine estimates was $9,648.

In commenting upon the Herschel V. Jones sale in the Boston *Transcript,* Mr. George H. Sargent says: "Whatever the conditions in other lines of business, the rare book market shows a strength which silences the doubters and the croakers. The first two sections of the library have already brought a quarter of a million dollars—much more than Mr. Jones paid for the books, and the third part, to be sold next March, which includes the remarkable Shakespeare collection and other wonderful rarities, is likely to bring the total of this library well up to half a million—enough to hearten any book collector and give him courage to pay the record prices of the Jones sale."

The J. Barton Townsend Library of English, illustrated, sold at the American Art Galleries February 4, 5 and 6, brought $24,175. The George Cruikshank and Thomas Rowlandson items in choice condition, brought good prices. "The Old English Squire," a poem in ten cantos, by John Careless, with twenty-four plates by Rowlandson, 8vo., boards, London, 1821, first edition and very rare brought $310. A collection of 48 original drawings, sketches and water colors, quarto, 1800-12, brought $720. It was remarked by the New York *Evening Post* that the general result "ought to give general satisfaction to collectors of colored plate books."

Howard Mansfield's famous collection of Whistler etchings and lithographs has been sold thru Arthur H. Hahlo & Co., 569 Fifth Avenue, it is reported for half a million dollars.

RARE BOOKS, AUTOGRAPHS AND PRINTS

A remarkable collection of books will be sold at the Anderson Galleries on February 17, 18 and 19. It will consist of rarities from the library of the late Frederic R. Halsey; selections and duplicates from Mr. Henry S. Van Duzer; important books and manuscripts sold by A. Mitchell Palmer, alien property custodian; two English consignments, one from the well known bookbinders Robert Riviere & Son, and another from a private collector, and privately printed books from W. K. Bixby presented by him to the Missouri Historical Society for whose benefit they are being sold. The catalog contains 1072 items and represents a great variety of rare and valuable books: choice editions, collected sets of first editions of popular authors, colored plate and extra illustrated books; rare first editions, association books, autographs and manuscripts; publications of book clubs and private presses; some notable early manuscripts; fine specimens of American, English and French bookbinders, and enough gems to make the sale an event famous in bibliographical annals. Edgar Allan Poe's "Tamerlane and Other Poems," original wrappers, Boston, 1827—a first edition and coveted treasure of collections is perhaps the most valuable book in the sale. Four copies only are known; one in the British Museum without wrappers; another copy, without wrappers, owned in Philadelphia; a copy, complete, with wrappers, but bound in Mr. Henry L. Huntington's library, and this copy, the most desirable of all, complete, with wrappers and untouched by the binder. It is said that this was the most treasured volume in Mr. Halsey's library. Other items of great rarity and value are: Kilmarnock edition of Burns's Poems, 1786, first edition of one of the most important books in the entire range of English literature; the only known presentation copy of the first edition of Goldsmith's "Vicar of Wakefield"; an uncut copy of the first edition of Lamb's "Rosamund Gray"; perhaps the first autograph letter of Cotton Mather ever offered for sale; Pope's own copy of Homer used by him in making his own translation, with his signature on the fly-leaf and many manuscript notes in Pope's handwriting; uncut copies, in the original boards of the first editions of three of Keats's books: "Poems," 1817, "Endymion," 1818, and "Lamia," 1820; the second folio of Shakespeare; Milton's copy of "Thucydides," with his signature and autograph notes; and scores of other items of only secondary interest. An item of peculiar interest is the last will and testament of Alexander Selkirk, the original of Robinson Crusoe. The testator speaks of himself as "of Largo in the Sheir of Fife," and says that he makes his will "being now bound out on a Voyage to Sea, but calling to mind the Perrills and Dangers of the Seas and other uncertaintys of this Transitory Life," etc.

F. M. H.

Auction Calendar

February 17, 18, 19, at 2:30 P. M. and 8:15 P. M. (five sessions). Books from the library of the late Frederic R. Halsey and others. (No. 1401, 1072 lots.)—*Anderson Galleries.*

FEB. 19 AT 2:30 P. M. AND FEB. 20 AT 10:30 A. M. AND 2:30 P. M. American History. (No. 59.)—*Scott & O'Shaughnessy, Inc.*

FEB. 21 AT 10:30 A. M. AND 2:30 P. M. Library of Judge Titus. (No. 112)—*Walpole Galleries.*

FEB. 28 AT 11 A. M. Rare Americana. (No. 81.)—*Heartman's Auction.*

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One-sixteenth page	2 50

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Higher rates are charged for the Summer Reading, Educational Number and Christmas Bookshelf, and *for the monthly* Book Review *supplement sections.*

Advertising copy should reach us Tuesday noon—earlier if proof is desired out-of-town. Forms close Thursday night.

Under the headings of **"BOOKS WANTED"** *and* **"BOOKS FOR SALE"** *subscribers are charged ten cents a line (exclusive of address); non-subscribers, fifteen cents a line, address included. Bills for this service will be rendered monthly. Objectionable books are excluded so far as they are noted.*

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY *does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.*

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY *is not responsible for errors. Parties with whom there is no account must pay in advance.*

Under **"HELP WANTED"** or for other small undisplayed advertisements, the charge is 15 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

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One line, $7; two, $12; three, $16; four, $20 a year.

BOOK MANUFACTURING

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J. F. Tapley Co., 531-535 West 37th Street. Warerooms 425 Eleventh Ave., New York. Superior equipment and organization for producing editions promptly, accurately and at lowest consistent prices. Cover stamping for the trade.

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The Rider Press, Inc., 241 W. 37th St., New York. "Edition printers to publishers." Printers of the PUBLISHERS' WEEKLY and specialists on catalog and bibliographical work. Let us estimate for you.

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C. H. Denison's Index, also flat indexing and gold Lettering. D. T. S. Denison, 40 E. 22d St., N. Y.

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Becker Supply Co., 24-26 E. 13th St., New York. CROWN CLOTH, TUXEDO LINEN. Selling Agents for DIAMOND DECORATIVE LEAF used by U. S. Government as a Substitute for Gold; will not tarnish on cloth, paper or similar material—samples on request. Designers and Engravers of Book Stamps.

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DIARIES

B. W. Huebsch, 225 Fifth Ave., New York. Annual and Perpetual YEAR BOOKS. A popular diary.

DIRECTORIES FOR THE BOOK TRADE

Directory of Booksellers (3,200) in U. S. and Canada. Directory of Book Publishers in the U. S.; a list of 2,100 Private Collectors of Books, all three up to date and in one vol., $5.00. PUBLISHERS' WEEKLY, 241 W. 37th St., New York.

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Medical Books and Periodicals, American and Foreign, New and Old. Paul B. Hoeber, 67-69 East 59th Street, New York.

SCIENTIFIC AND TECHNICAL BOOKS

Isaac Pitman & Sons, 2 West 45th St., New York.

FOREIGN AND SPECIAL BOOKS

American-Scandinavian Foundation, 25 W. 45th St., N. Y. Trans. Danish, Swedish, Norwegian.

Bloch Publishing Co., 40 E. 14th St., New York. Jewish Books (in English). Everything published.

Brentano's, Fifth Ave. and 27th St., New York. French, Italian, Spanish, German Books. Specialty in Latin American Books. Educational Publications previously issued by the W. R. Jenkins Co.

William Helburn, Inc., 418 Madison Ave., N. Y. Importers and Publishers of Architectural and Art Industrial Books.

Laird & Lee, Inc., Chicago. Foreign-Language Dictionaries—Spanish, French, Italian, German, Swedish, Danish, Norwegian. World's largest line of dictionaries (English and foreign) published by one house.

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E. Steiger & Co., 49 Murray St., N .Y., carry the largest stock of foreign publications in all departments. Books for learning 250 languages. Prompt importation of books and periodicals from all countries.

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Back numbers of magazines can be had at Abrahams Book Store, 145 4th Ave., N. Y.

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F. W. Faxon Co., Back Bay, Boston, Mass. Complete files and back numbers of magazines.

Chemical and Medical Periodicals. Complete sets or back copies bought and sold. B. Login & Son, 152 East 23rd St., New York City.

The Morgan Book Store, 37 Corning St., Boston, Mass. Back numbers of all Magazines supplied. Submit your want lists.

Back vols. and nos. of magazines supplied. Philadelphia Magazine Depot, 326 N. 10th St., Philadelphia, Pa.

We buy and sell periodicals—numbers, volumes and sets. H. W. Wilson Co., 958-964 University Ave., New York.

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The Golden Bough, Frazer.
Primitive Culture, Tyler, 2 vols.

Frederick G. Allen, 78 Genesee St., Auburn, N. Y.
Sailing Ships and Their Story, E. Keble Chatterton.
Ships and Sailors of Old Salem.
Historical Sketches of Salem, Mass., Osgood & Batchelder, with cuts, edition 1879, Wright & Potter Co.

American Baptist Publication Society, 125 North Wabash Ave., Chicago
Talmage Sermons, 20 volumes.

American Baptist Publication Society, 514 N. Grand Ave., St. Louis.
The Life of Roger Williams, Oscar Strauss.

H. C. Barnhart, 35 West Market St., York, Pa.
Eliott's 5-Foot Shelf of Books.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.
Hawthorne, 22 vols., Old Manse ed., 1904.

Beecher, Kymer & Patterson, Kalamazoo, Mich.
Audoux, Marie Claire.
France, Honey Bee.
Merriman, Balasch of the Guard.
Wallace, The Fair God.
Porter, Birds of the Bible.
Freeman, World's Commercial Products.
Saunders, Wandering Dog.
Seaman, Jaqueline of the Carrier Pigeons, 6 copies.
Hopkins, Magic, 5 copies.
Taylor, What a Salesman Should Know.

C. P. Bensiger Co., Codebook Dealers, 25 Whitehall St., New York
Western Union Universal Code.
A B C Fifth—A1 Telegraph Code.
Lieber's Standard Code.
Any Amer. Foreign Code.
Thomas, Register Amer. Mfgrs.
Kelly's Directory of World.

Berkeley Book Shop, 2238 Telegraph Ave., Berkeley, Cal.
Wants American Book Plates.

Arthur F. Bird, 22 Bedford St., Strand, London, W.C.2, England.
Precious Stones, Spencer's translation.

Bobbs-Merrill Co., 185 Madison Ave., New York.
The Thirteenth District, Brand Whitlock.
Happy Average, Brand Whitlock.
The Turn of the Balance, Brand Whitlock.

The Book Corner, 251 Fifth Ave., New York.
Frothingham, Our Book.
Tarbell, History of Standard Oil.
Audubon Birds of North America, vol. III of Lockwood's Octavo edition.

The Book House, 17 North State St., Chicago.
Widow Bedott Papers, first edition.

F. J. Brahm, 214 W. Monroe St., Chicago.
Latin Missal, Missale Romanum, pub. in Baltimore prior to 1835.

Brentano's, Fifth Ave. and 27th St., New York.
Red Folk and Wold Folk, Deming.
Prehistoric Relics, W. K. Moorehead.
Stone Age, W. K. Moorehead.
Cobweb Cloak, Helen McKaye.
Barn Doors and Byways, Eaton.
The Runaway Places, Eaton.
Work on Russia, Sir D. M. Wallace.
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On Auction, C. S. Street.
Elementary Banking, O. H. Wolfe.
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Home Life of the Osprey, Clinton G. Abbot.

Brentano's—Continued
Selection of Cases from State Trials, Willis-Bund.
Romantic Trials, Childers.
Remarkable Trials, 2 vols., Dunphy and Cummings.
Reign of Queen Isyl, Burgess and Irwin.
Eastern Question, Carl Marx.
Aunt Babette's Cook Book, pub. Bloch.
Ruthless Rhymes for Heartless Homes, Graham.
Dreams, What They Are and How They are Caused, Leadbeater.
Nancy Stair, Lane.
Delectable Duchy, Quiller Couch.
Whispers About Women, Merrick.
Kelly's Directory for 1918.
Light of Egypt, 20 vols., Burgoyne.
Complete Christian Divine Scientific Philosophy.
Astrology of the Old Testaments, Carl Anderson.
Democracy and Reaction, L. T. Hobhouse.
Over Bemertons, Lucas.
Attack On the Mill, or vol. containing it, Emile Zola.
Beecher-Tilton Trial Complete, Life of Beecher, Hillis.
Way to Win, Le Queux.
Observer in the Near East, Le Queux.
Britain's Deadly Peril, Le Queux.
Berlin, Le Queux.
Eye of Istar, Le Queux.
Guilty Bonds, Le Queux.
German Spys in England, Le Queux.
No. 70, Le Queux.
Of Royal Blood, Le Queux.
The Invasion, Le Queux.

Brentano's, F and Twelfth Sts., Washington, D. C.
Dimock, Florida Enchantment.
Bozman, History of Maryland.
Smith, Annexation of Texas.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.
John Kendrick Bangs, The Idiot.

Albert Britnell, 263 Yonge St., Toronto, Canada.
Solar Investigations, N. Y., 1876.
Radiant Heat, N. Y., 1877.
Bundling, Stiles.

Foster Brown Co., Ltd., 472 St. Catherine St. West, Montreal, Canada.
Set of David Copperfield, Charles Dickens, cloth, bound, Gadshill edition.

Bryant & Douglas Book & Stationery Co., Kansas City, Mo.
Mother Shipton's Investigations, Wm. H. Harrison, pub. in 1881.
Nancy MacIntyre, L. S. Parker.

The Burrows Brothers Co., 633 Euclid Ave., Cleveland, Ohio.
Palliser, and other Lace Books in English.
Miniatures, Any books on.
Life's Arrears, F. A. James (Florence Warden).
Elbow Room, Max Adler.
Out of the Hurley Burley, Max Adler.
Gilpin's The Day 1910, quarto, plates.
Clare's Moments of Forgetfulness, octavo, 1824.
Marquis of Sade and His Times.
Arringer, Der Weibliche Korper.
Bauer, Kultur-Sunden, Die Dirne.
Yoshiwark Liebesstadt der Japaner.
Der Kunstlerakt, Gestalt des Menschen.
O. Desmond, Die Nacht Tanzerin, 2 series.
B. Meyer's Schonheit Menschlichen Korpers.
Experiences of Spirits Eon and Eona.
Fritsch Nackte Schonheit.
Fontenoy's Revelations of Life in Europe.
F. B. Harris, Road to Ridgebys, Bobbs-Merrill.
Kardec's Spiritualism Books, Any.
Warren's 10,000 a Year, 2 or 3 vols.
And. Jackson Davis, Spiritualism, Any, cloth.
Vulgate, Septuagint, Hebrew Bible, old eds.
Hickey's Constitution.
Field's Bondage of Ballinger, give title date.
Little Journeys, illus., unif., set bound, describe.
Journeys Through Bookland, set.
Rosetti, D. G., Marillier, 1904.
Friedenthal, Das Weib im Leben der Volker.
Boer War, Set London Times ed., second-hand.
Henty's Books, Scribner edition, second-hand.
Hearne's Some Chinese Ghosts, Roberts, 1887.
Reids, Mayne, Any Ticknor editions, 18mo, 1853, etc
Reids, Mayne, Life by His Wife.

The Burrows Brothers Co.—Continued

White's Book Orchids, Jno. Lane Co.
Brewster Genealogy, 2 vols., 1909.
Glover's Dictionary of Daily Wants.
Guinness, Approaching End of the Age.
Atkinson's New Psychology.
Novellina, Straparola, Waters Trans. only.
Beecher-Tilton Trial, 3 vols.
Chivers, Thos. H., Any books of.
Hapgoods Russian Gk. Church Service Book.
Spalteholz's Anatomy, 3 vols.
Stoker's Dracula, novel.
Britannica, 11th edition, Describe.
De Bussey's Gallant Dames, in English
Mackay's The Anarchist.
Yorkshire, by J. C. Home, 3 parts in one volume. pub. by Rogers Locomotive Works, 1876.
Austin's Golden Steps for the Young, 1850, 12mo.
Crackenthorpe, H., Any by him, Describe.
Fenollosa, Chinese and Jap. Art.
Richard's Aluminium.
Oliver Optie's Sailor Boy, Lee & S., 1864 only.
Oliver Optie's Yankee Middy, Lee & S., 1865 only.
Oliver Optie's Brave Old Salt, Lee & S., 1866 only.
Claude's Liquid Air, Oxygen Nitrogen, 1913.
Strauss's Life of Jesus, Eliot's Translation.

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Catalog on request
Jordan & Company
209 S. State Street, Chicago

Wm. J. Campbell, 1623 Chestnut St., Philadelphia.

Buck, Contributions to Reparative Surgery, 1876.
Life of Stephen R. Foster, Pittsburgh, circa. 1910.
Gardinier, Basket of Flowers, circa. 1826.
Johnson, Hadji in Syria.
Jones, Historical Sketch of Telegraph, 1852.
Locomotives and Locomotive Building in America, pub. by Rogers Locomotive Works, 1876.
Same, New York, 1886.
Mirror of the Olden Time.
Pennsylvania R. R. Co. at World's Fair.
Penna. R. R., Report of Dredge for English Stockholders.
Rattlehead, Life and Adventures of Arkansaw Doctor.
Sachse, The Fatherland.
Shourds, Fenwick Colony.
Turnbull, Electromagnetic Telegraph, 1854.
Vail, American Electromagnet Telegraph, 1845.

Campion & Co., 1316 Walnut St., Philadelphia.

Henty's Coronet of Horse.

C. N. Caspar Co., 454 East Water, Milwaukee, Wis.

Gibson, Telephone Troubles.
Delaisi, Inevitable War.
Dickens, Old Curiosity Shop, 4to, Harper.
Swift, Imperialism and Liberty.
Overton, Life of Ninon L'Enclos.
Clark, Difficulties in French.
Whitefield, Sermons on Important Subjects.
Whitefield, All Men's Place.
Russell, Justice in War Time.
Tice, Elements of Meteorology.
Knapp, Astronomical Etiology.
Moore, Under the Pines, poems.

Central Book Co., 93 Nassau St., New York.

Harvard Law Review, complete set.

George M. Chandler, 75 E. Van Buren St., Chicago.

Forbes, Franco-German War.
Hamerton, Etchers and Etchings, third edition, quarto.

George M. Chandler—Continued

Harrington, Engraved Work of Haden, 1910.
Kipling, Outward Bound edition, 26 vols., cloth.
Lucretius, translated by Mackail.
Mahan, Major Operations of Navies in War of Independence.
Meredith, Memorial edition, 29 vols., cloth.
Metternich Memoirs, vol. 5, Scribner.
Montaigne Essays, Hazlitt's edition, 3 vols., 1877.
Perkins, Annals of the West, 1855 or earlier ed.
Seidlitz, History of Japanese Color Prints.
Strange, Japanese Illustrations, Bell, 1904.
Field, Cultures Garland.
Erasmus, Colloquies, 2 vols.
Erasmus, Praise of Folly.
Emerson, Willis G., Smoky God, 1908.
Dowden, Life of Shelley, 2 vols.
Dickens, Tale of Two Cities, Centenary edition.
Dickens, Gadshill edition, 36 vols., cloth.
Calhoun, Writings and Speeches, 6 vols.
Day, L. F., Penmanship of the 16th, 17th, and 18th Century.
Western Journey with Emerson, Thayer.
Ricci, Louis Sixteenth Furniture.
Seneca, Lodges or any other old edition.
Rousseau, Confessions, 4 vols., 8vo, Gebbie.
Huntington, Civilization and Climate.
Pennell's Whistler, 2 vols.
Schmidt, Shakespeare Lexicon.
Lutzow, Bohemia.

Chicago Medical Book Co., Congress & Honore Sts., Chicago.

Hering Repertory to Guiding Symptoms, new or secondhand.

Arthur H. Clark Co., Caxton Bldg., Cleveland, O.

Boston Recorder, any.
Ridger, Wanderer's Trail.
Broughton, Nancy.

The John Clark Co., 1486 W. 25th St., Cleveland, O.

Shakespeare, Any rare and interesting items relating to Shakespeare or his works.
American Bankers' Association Journal, vol. 1, nos. 7 to 12, and vol. 2.
American Bankers' Association, Proceedings, 1895 and 1914.
American Journal of Psychology, vols. 5 and 18.
American Machinist, vols. 1 and 2.
American Journal of Nursing, vol. 1, nos. 1, 2, 3, 5, 7 to 12; the nos. for Jan., May and June, 1902; vol. 8, nos. 2 to 4, 8 to 12.
Art Journal, 1865 and 1900.
Canadian Magazine, July, 1909.
Charities, vols. 1 to 5.
Commercial and Financial Chronicle, vols. 1 to 5.
Critic, Old Series, vol. 3.
The Drama, nos. 1 and 4.
Elementary School Teacher, vol. 2, nos. 1 and 2.
Engineer, vols. 1 to 4, 8, 9, 43, 60, 62, 88, 89 and 91.
Engineering News, vols. 1, 3, 6 and 12.
Franklin Institute Journal, vols. 51, 80, 81, 82, 84, 86, 111, 119 to 123.
Gunton's Magazine, Sept., 1897.
Hampton's Magazine, vol. 22.
Graphic Arts, June, 1915.
Engineering and Mining Journal, vols. 8 to 16.
Hebrew Student, vol. 1.
Lippincott's Magazine, vols. 73, 79, 80, 87, 89, 93 and 95.
Marine Engineering, vol. 1.
Macmillan's Magazine, vols. 90 to 94.
Municipal Journal, vols. 1 to 10.
Playground, vol. 1, nos. 1 to 7, 9 to 11 and vol. 3.
National Geographic Magazine, vols. 1 to 6.
Niles' Register, vols. 75 and 76.
Nurse, vol. 1.
American Annual Register, vol. 8.
American Historical Register, vol. 5.
American Museum Journal, vol. 3, no. 4.
Architectural Review, vols. 1 and 2, 1891-3.
Around the World, vol. 2.
Brass World, vols. 1 and 2.
Brownson's Quarterly Review, vols. 1, 19, 21 and 24.
Cassier's Magazine, vol. 1.
Christian Examiner, vol. 35.
Christian Observer, vols. 4 to 9, 27 to 30, 35 to 38, 42, 44 to 61, 64, 66 to 77.
Church Review, vols. 51 and 52.
Classical Journal, vol. 1, no. 1.
Democratic Review, vols. 24, 32 to 42.
Dial (Boston), vol. 4.

BOOKS WANTED—Continued.

The John Clark Co.—Continued

Electrical World, vols. 1 to 8.
Forester, vols. 1 to 3.
Forestry and Irrigation, Title and Index to vol. 11.
Godey's Lady's Book, vols. 12, 13, 24, 25, 28 to 37, 44, 45, 48, 49, 90 to 103, 107 to 112, 114 to 129, 133, 134, 135, 137.
House and Garden, vols. 1, 2, 3, 7, 8 and 16.
House Beautiful, vol. 1, no. 1; and vol. 2, no. 1.
Hunt's Merchant's Magazine, vol. 61.
Journal of Accountancy, Nov. and Dec., 1905.
Journal of Biblical Literature, vols. 2, 5 to 8 and 21.
Journal of Education, vol. 22, nos. 6 and 26.
Knickerbocker, vols. 1, 4, 5 and 6.
Land of Sunshine, vols. 1 and 2.
Literary World (Boston), vols. 1, 2, 3 and vol. 6, no. 8.
Dublin University Magazine, vol. 96.
New Music Review, vols. 1, 2 and 3.
North American Review, vols. 4 and 7.
Professional Memoirs, vols. 1 to 8.
Public, vol. 1.
Reader, vols. 2 and 3.
Town Planning Review, vol. 1.
Westminster Review, vols. 24, 30 and 54.
Smithsonian Institution; Contributions from the National Herbarium, vol. 8.
Smithsonian Institution, Miscellaneous Collections, vol. 3.
U. S. Army and Navy Journal, vol. 41.
School Review, vols. 1 to 4.
Stone and Webster Public Service Journal, vols. 7 to 10.
Steam, vols. 1 to 4.
Teachers' College Record, vols. 1 to 13.
Illustrated London News, vols. 126, 134, and 135.
American Association for Labor Legislation, Proceedings, 1908.
American Institute of Electrical Engineers, Transactions, vol. 3.
Architecture and Building, vol. 17.
English Illustrated Magazine, vols. 33, 36 to 43, 46, 48 and 49.
New England Historical and Genealogical Register, vol. 20.
National Review, vol. 19.
Housing Betterment, vols. 1 to 4.
Collier's Weekly, vols. 32 and 33.
Columbia War Papers, nos. 13 and 16.

Colesworthy's Book Store, Boston, Mass.

Studies in Acts, Elder.
Life or Autobiography of Tyndall.
Degeneration, Max Nordau.
Bangs' Genealogy, Dean Dudley.
With the Trees, Maud Going.
The Flaming Sword, Study in Psychic Color.
The Road, Jack London.
History of Printing, DeVinne.
Cowboy Songs, Lomax.
Pleasures of a Pigeon Fancier, Lucas.
Pease Record, John Pease, pub. Bowles.

Columbia University Library, New York City.

Brailsford, League of Nations, Macmillan.
Vigfusson, Corpus poeticum Boreale, poetry of old northern tongues, 2 vols., Clarendon Pr., 1883.
Borgeaud, Adoption and Amendment of Constitutions in Europe and America, tr. by Hazen, Macmillan, 1895.

Columbus Book Exchange, 10 East Chestnut St., Columbus, Ohio.

Le Plongeon, Sacred Mysteries of the Mayas.
Conrad, A Personal Record.
Conrad, Youth.
Kipling, Kim.

The Corkran Book Co., 230 Fourth Ave., North, Nashville, Tenn.

Gibson's Suits in Chancery.
Lookin' Backward, Bellamy.
Graphology, Anything on Handwriting, Forgeries.
Questioned Documents, Albert S. Osborne.
Wonder World, pub. Slocum Co., 10 vols.

The Cornhill Company, 69 Cornhill, Boston, Mass.

In Warwick Woodlands, Frank Forrester.
My Shooting Box, Frank Forrester.

T. O. Cramer, 1331 Grand Ave., Kansas City, Mo.

Books on Handwriting, Ink and kindred subjects.
Late vols. of *American Book Prices Current*.
List of Private Buyers, issued by the *Publishers' Weekly*.
Donnelly, Caesar's Column.

R. W. Crothers, 122 East 19th St., New York

Fram Stoker's Dracula.

Jeremiah F. Cullen, 15 So. Ninth St., Philadelphia

The Foolish Almanac's, quote dates.
The Story of My Life, J. Marion Sims.
Jackson Orthodontia, pub. by J. B. L. & Co., date 1904.
Bryant's Distillation and Rectification, of Beverages, etc.
Jones, Hist. of, Junniata Valley.

Edwin Denby, The Hotchkiss School, Lakeville, Conn.

Odd numbers of *Broadway Journal*, New York, 1845-1846.
Union and Sartain's Union Mag., 1848-1849.

Dennen's Book Shop, 19 East Grand River Ave., Detroit, Mich.

Duplais, Treatise on Manufacture and Distillation of Alcohol.

Dixie Book Shop, 41 Liberty St., New York

International Exchange, Margraff.
Vanity Fair, vol. 1, 1869 ed.

James F. Drake, 4 West 40th St., New York

Henry James, Daisy Miller, N. Y., 1878.
Henry James, Daisy Miller, Boston, 1883.

H. & W. B. Drew Co., D C B Dept. "B," Jacksonville, Fla.

Myer or His Half Brother.
American State Papers, or odd vols., duff green ed.

W. C. Edwards, 51 Rowley St., Rochester, N. Y.

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Sturgis, Dicty. Architecture and Building.
Laconia or Legends of White Mts.
French, New Manual of Electro Therapeutics.
French, New Path in Electro Therapeutics.

Geo. Engelke, 855 North Clark St., Chicago
[Cash.]

Book of Knowledge, 2 sets.
Magic Old and New, Rigley Evans.
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Colum-Kehl Prophecys, Abridged ed.
Vicker's History of Bohemia, 3 copies.
Factory Management, 6 vols.
Isis Unveiled, Blavatsky.
Kingford, A., Life and Letters.
New Gospel of Interpretation, Maitland.
Bible Account of Itself, Maitland.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia.

Tom Jones, Fielding, good early copy.
Pearls, Streeter, Bell & Son.
Silver, by Jackson.
Walpole's History 25 Years, vols. 1 and 2.
Rhodes' History United States, vol. 7, brown.
Boswell's Johnson, Railton illus., 3 vols.

Fowler Bros., 747 So. Broadway, Los Angeles, Cal.

With the Frying Pan Over the Sea.
Golden Bough, Frazer, complete in 2 vols., orig. ed.

Gittman's Book Shop, 1225 Main St., Columbia, S. C.

Caldwell, History of McGowan's Brigade.
Pauline Povlovna, translated from Russian.
Johnston, Recollections of a Georgia Loyalist.

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Henty's For Name and Fame.
Henty's In the Irish Brigade.
Aerial Age, vol. 1, nos. 9 to 12 and 15 to the end; vol. 2, nos. 1 to 9.
Popular Mechanics, vol. 23.
Harper's Young People, vol. 14.
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Saturday Review, Dec. 9, 1905, Supplement.

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Goodspeed's Book Shop, 5A Park St., Boston, Mass.

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Miles Wallingford.
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Oak Openings.
Ned Myers.
Dover, N. H., Landmarks of.
Dugger, Stephen, Balsam Groves of Grandfather Mt. Banner Elk, N. C.
Eaton, Arithmetic.
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John a Dreams, L. J. Dickinson, 2 copies, must be as new.

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Smith, The Troubadours at Home.
Thomson, J. J., Electric Conduction in Gases, second edition.

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Tilden's Criticisms on Practice of Medicine, 2 v.
Christian's Cyclopedia of Diet, 5 vols.
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Spear's History of Our Navy, Scribners.
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The Pawn Broker's Daughter, a Farce, pub. about 1830.
Norris, Frank, The Octopus.
McCall's Indians, 3 vols., folio.
McGuffey's Readers, previous to 1840.
Book of the Fair.
Fielding's Works, including plays, old edition.
Twain, Mark, first editions.
Tudor, Jenks, Our Army for Our Boys, from 1775 to the present day.
Henry James' Works.
White, Natural History of Selborne, 1875.
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Casanova's 12 vols., in English.
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Himebaugh & Browne, Inc., 471 5th Ave., New York

Wm. Winter, Brown Heath & Blue Bell; Life & Art of Edwin Booth; Shadows of the Stage, third serial edition, large paper, Macmillan edition.
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As a Man Lives, E. P. Oppenheim.
Life of Mary Baker Eddy, pub. by Doubleday, Page & Company.
Star Gazers, pub. by Charles Scribner's Sons.
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Passionate Hearts, McManus, pub. by Funk & W.
Writing for the Press, Luce.
Father Kelly of the Rosary, pub. Rosary Pub. Co.
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Houston Lyceum & Carnegie Library, Houston, Tex.

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Cape Cod, Thoreau, illus. Watson, 2 vols., pub Houghton, Mifflin.
Hitchcock, Ichtiology of New England.

Iowa State Library, Des Moines, Iowa

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G. W. Jacobs & Co., 1628 Chestnut St., Philadelphia

Illustrated American Stage.
Medical Plants, Bentley & Trimens.
History of Philosophy, Brett.

The Jones Book Store, 619 S. Hill St., Los Angeles, Cal.

Anthropology, E. S. Tylor, Appleton's International Scientific Series.
Primitive Family, C. W. Starcke, App. Int. Sci. Ser.
Family Names and Their Story, S. Baring Gould, Lippincott.

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Verhaeren, Love Poems, trans. by Smith.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.

The Manual of Conversation, English-French, M. Clifton.

Loring, Short & Harmon, 474 Congress St., Portland, Me.

History American People, 5 vols., Wilson, Harper.
Old Farmer's Allminax, Josh Billings.

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Luther on Galatians.

A. C. McClurg & Co., 218 S. Wabash Ave., Chicago

James, G. P. R., Works, 38 vols., 8vo.
Snyder, New Conception in Science.
Encyclopedia Britannica, Cambridge Edition, India paper, cloth, volume 21 only.
Moore, The Northwest Under Three Flags.
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Shaw, Icaria.
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John Jos. McVey, 1229 Arch St., Philadelphia, Pa.

Blackwelder, Regional Geology of the U. S.
Bain, H. F., Types of Ore Deposit.
Mellor, J. W., Treatise on Quantitative Inorganic Analysis.
Wright, F. E., Microscopic Petrographic Methods (Carnegie Institute).
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L. Macomber & Co., 785 Market St., San Francisco

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Long Island Genealogies, Bunker.

The Methodist Book Concern, 150 Fifth Ave., New York

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Getting on in the World, Prof. William Mathews, LL. D. This was published by the S. C. Griggs Company in 1872.

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Doves Press, Faust, part 1, 1906.
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Any Doves Press or Kelmscott Press Publications, in original bindings, as new.
Science and Health, first edition.
A Sentimental Library, Harry B. Smith.

Miller & Paine, Lincoln, Nebraska

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Simonds, Animal Products.
Russell, Journal of a Trapper, Syns York Co., Boise, Idaho.
Finns, Wild Animals of Yesterday and Today.
Zwanzinger, Animal Kingdoms.
Scull, Hunting in the Arctic Alaska.
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Thomas, Tales and Tramps in Alaska and Newfoundland.
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Ingersoll, Animal Competitors.
Kreps, Science of Trapping, 75c., A. R. Harding.
Outdoor Pursuits for Profit and Pleasure, Fur News Co., 25c.
Baler, Notable Successes in the Breeding of Bears.
Layman, Fur Farming for Profit, $1.25, H. B. Layman, Spencer, Ind.
Evermann, Alaska Fisheries and Fur Industries in 1911.
Norton, Breeding Mink for Their Fur, G. F. Norton, 75c.
White, Mink Farming, $1.25, A. S. White.
Harding, Fox Trapping, 75c., A. R. Harding.
Geasner, Breeding Mink in Louisiana for Their Fur.
Harding, Fur Buyer's Guide.
Jones, Report of Alaska Investigations in 1914.
Gatos, Propagation of Mink and Marten, $1.50, North Idaho Mink & Marten Co.
American Fur Fancier's Assn.
American Pet Stock Standard of Perfection and Official Guide, rabbits.
Harding, Mink Trapping.
Bairnsfather, Fragments from France, parts 1, 2, 3, 4, 2 copies each.

Daniel H. Newhall, 154 Nassau St., New York

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Anstey, F., The Brass Bottle, vice versa A Fallen Idol.
Autobiography of an Elderly Woman.
Bennett, Emerson, Lena Levi the Prairie Flower, pub. 50 years ago.
Books on Disputed Handwriting, Forgeries or Graphology.
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Brett, Charles II and His Court.
Cheiro's Palmistry.
Day, Elias, Danny.
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Franklin, B. (printed by), Young Man's Instructor, or similar title.
Gass, Patrick, Life and Times of a member of Lewis & Clark expedition, pub. Jacob, Wellsburgh, W. Va.
Garnett, Richard, The Twilight of the Gods.
Gill, W. A., Edward Cracroft Lefroy's Life and Poems, with critical estimate by J. A. Symonds, 1897.
Golden Gems of Life.
Gould, Biographic Clinics, vol. 2.
Illustrated History of the Handling of Raw Cotton, pub. prior to 1830, or some similar title.
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Modern Business Series, Alexander Hamilton Institute.
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Sedgwick, A. D. (Mrs. Basil de Selincourt), Franklin Kane.
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Wheeler, French Revolution.

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Housman, Chinese Lantern
Guizot History of Origin of Representative Govt. of England.
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Reminiscences of a Ranchman, Bronson, pub. by McClure.

D. L. Passavant, Zelienople, Pa.

All Roosevelt Memorial Addresses, printed.
Portrait Gen. Pike, Maverick.
McCollum, Cal as I Saw It, Buffalo, 1850.
Venable, Lit. Beginnings Ohio Valley, $5.00.
Adams, H., Mont St. Michel and Chartres.
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Lambing, Cath. Ch. Diocese Pgh.

The Perine Book Co., 1413 University Ave., S. E., Minneapolis, Minn.

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Sanford Bennett's Old Age and Its Prevention.
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Powers Mercantile Co., Minneapolis, Minn.

Larned, History of Ready Reference, vol. 7, full leather binding.
The Witch of Salem, Mussick.
Overland Stage to California, Root, pub. by the Author, Topeka, Kansas, 1901.
Any books pertaining to Minnesota.

Powner's Book Store, 33 N. Clark St., Chicago

Law of Mental Domination.

Presbyterian Board of Publication, 315 North Tenth St., St. Louis, Mo.

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